



Asset Management Strategic Direction – Beyond BIM

Frederik Boersma, Utilities Solutions Director, Bentley Systems



Bentley's mission is to provide *innovative software and services* for the enterprises and professionals who *design, build, and operate* the world's infrastructure – *sustaining* the global economy and environment for *improved quality of life*.

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Bentley is Infrastructure



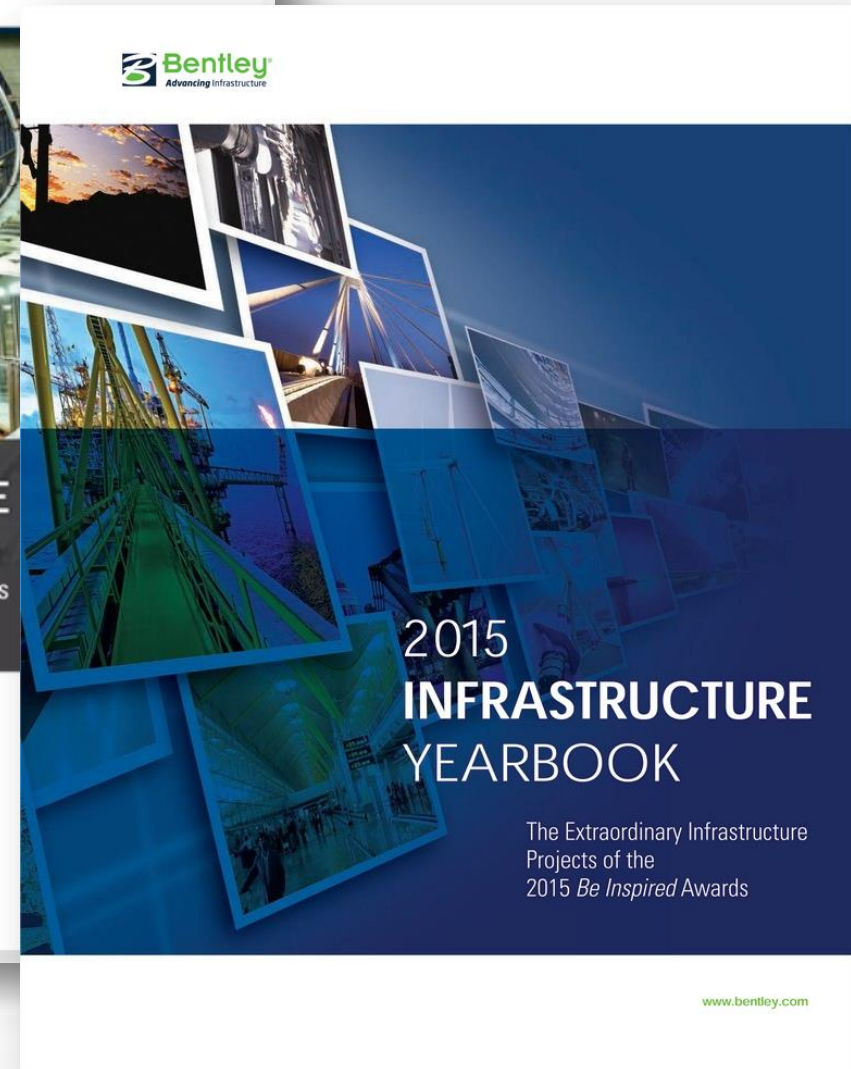
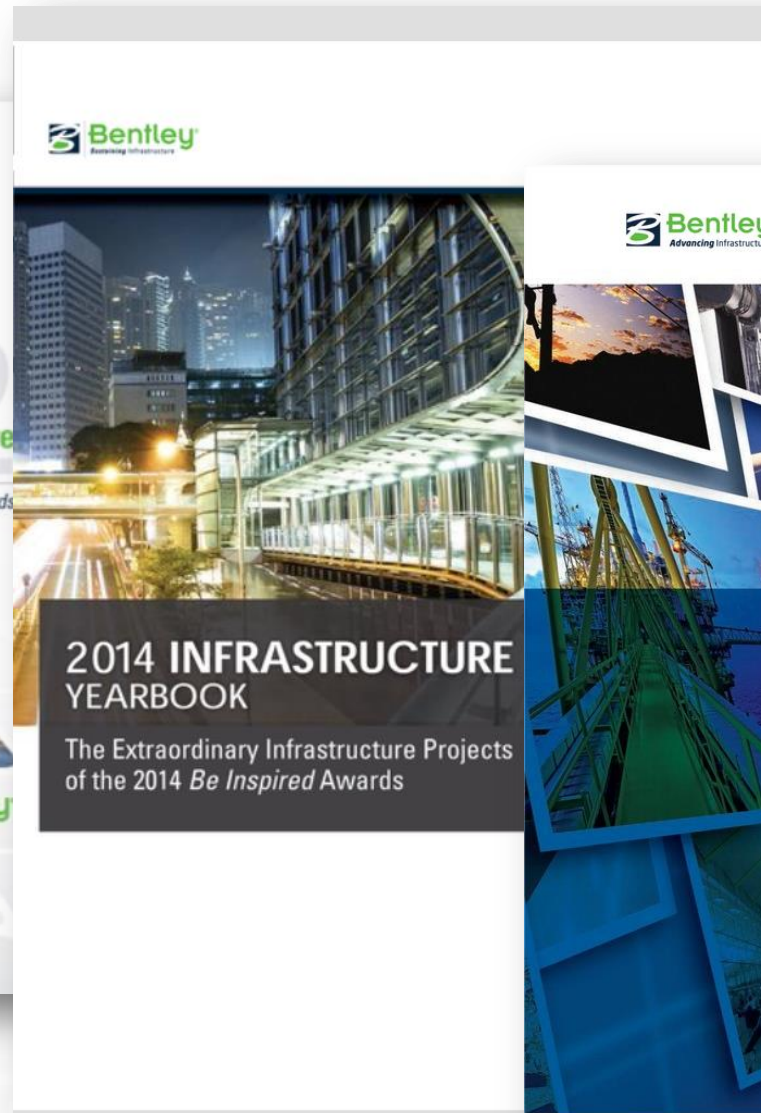
Bentley Systems is pleased to announce:
The Year in Infrastructure 2013 Conference to be held
at the Hilton Metropole in London October 28 to 31, 2013

This global gathering of leading figures in the world of infrastructure design, construction and operations will feature a series of presentations and interactive workshops exploring the intersection of technology and business drivers, and how they are shaping the future of infrastructure delivery and investment returns.

The Year in Infrastructure 2013 Conference will include:

- Project presentations by the finalists of the prestigious 2013 *Be Inspired Awards* for outstanding achievement in infrastructure design, delivery and operations
- The *London Infrastructure Summit*— presentations by the thought leaders behind the world-class infrastructure projects that are transforming London
- The *EPCM Forum*— presentations by leading EPC firms focused on harnessing technology to improve the delivery and performance of infrastructure assets
- The *CIO Workshop*— and invitation-only workshop for CIOs of infrastructure owner-operators
- And much more...

Details available soon at www.bentley.com



BENTLEY'S PROJECT PLAYBOOKS

CAMPUSES

- Bentley Map
- AECOsim
- Descartes
- RAM
- STAAD
- GEOPAK
- InRoads
- MXROAD
- gINT
- SITEOPS

MINING

- MineCycle
- OpenPlant
- AssetWise APM
- Amulet
- STAAD
- Promis.e
- Bentley Map
- Descartes
- Acute3D
- InRoads
- GEOPAK
- gINT

ROADS

- InRoads
- GEOPAK
- MXROAD
- LEAP Bridge Steel
- RM Bridge
- gINT
- InspectTech
- SUPERLOAD
- Exor
- Descartes
- SITEOPS

CONSTRUCTION

- Navigator
- ConstructSim
- PW Construction Work Package Server
- ProStructures
- Field Supervisor App
- AECOsim
- Descartes
- InRoads

UTILITY NETWORKS

- OpenUtilities
- Substation
- WaterGEMS
- SewerGEMS
- STAAD
- Descartes
- AssetWise APM
- Amulet
- Acute3D

WATER & WASTEWATER

- WaterGEMS
- SewerGEMS
- OpenPlant
- AutoPLANT
- STAAD
- RAM
- OpenPlant Support Engineering
- gINT
- OpenUtilities
- Subsurface Utilities Engineering

BUILDINGS

- AECOsim
- RAM
- STAAD
- ProStructures
- Hvacom
- speedikon
- gINT
- Subsurface Utilities Engineering
- SITEOPS

RAIL & TRANSIT

- Bentley Rail Track
- Optram
- GEOPAK
- InRoads
- MXROAD
- RM Bridge
- LEAP Bridge Steel
- gINT
- Promis.e

SUBSURFACE UTILITIES

- OpenUtilities
- WaterGEMS
- SewerGEMS
- Exor
- GEOPAK
- InRoads
- MXROAD
- gINT
- Subsurface Utilities Engineering

WIND FARMS

- SACS
- MOSES
- MAXSURF
- ProSteel
- OpenPlant
- gINT
- AssetWise APM
- Amulet
- Acute3D

CITIES

- Bentley Map
- Descartes
- InRoads
- AECOsim
- GEOPAK
- Subsurface Utilities Engineering
- SITEOPS
- Acute3D

COMMUNICATIONS NETWORKS

- OpenUtilities
- Bentley Fiber
- Bentley Coax
- Bentley Map Mobile
- Bentley Inside Plant

POWER PLANTS

- OpenPlant
- AutoPLANT
- AutoPIPE
- Promis.e
- STAAD
- ProStructures
- OpenPlant Support Engineering
- AECOsim
- AssetWise APM
- gINT
- Descartes
- Acute3D
- GEOPAK
- InRoads
- Amulet

OFFSHORE STRUCTURES

- SACS
- MOSES
- MAXSURF
- AutoPIPE
- ProSteel
- ConstructSim
- OpenPlant
- AssetWise APM
- Acute3D
- Amulet

NUCLEAR POWER

- AutoPIPE
- OpenPlant
- STAAD
- AssetWise APM
- Acute3D

BRIDGES

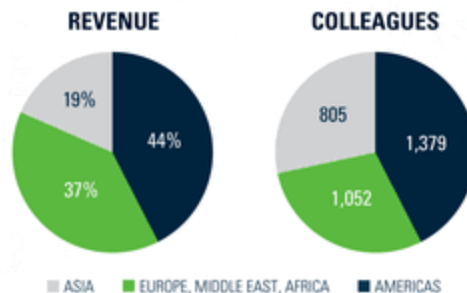
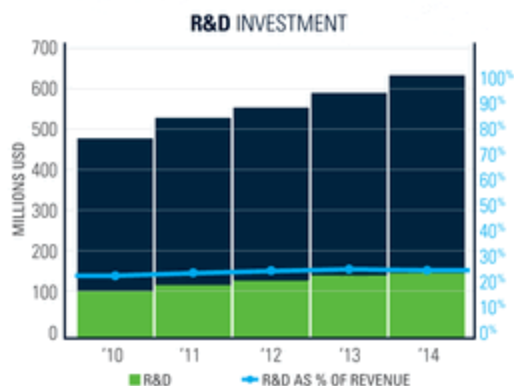
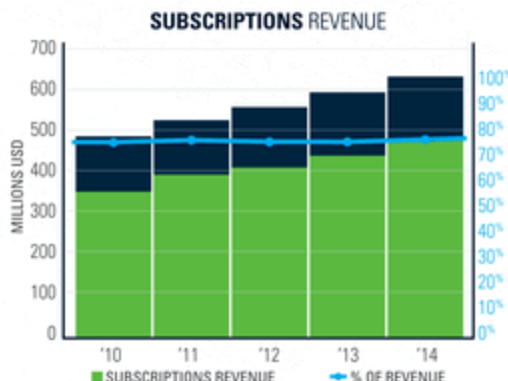
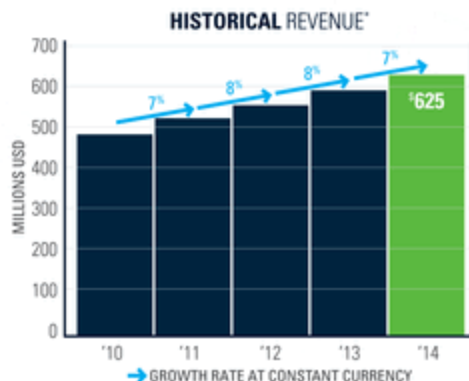
- RM Bridge
- LEAP Bridge Steel
- InspectTech
- SUPERLOAD
- GEOPAK
- InRoads
- MXROAD
- gINT
- ProStructures

PROCESS PLANTS

- OpenPlant
- AutoPLANT
- AutoPIPE
- OpenPlant Support Engineering
- Promis.e
- ProStructures
- STAAD
- AssetWise APM
- Amulet
- gINT
- GEOPAK
- InRoads
- SITEOPS
- Acute3D

PERFORMANCE HIGHLIGHTS

- **Historical revenue grew 7%** (in constant currency), **with 7% organic revenue growth**
- Revenue growth led by **Middle East and Africa, Southeast Asia, Greater China, and India**
- **Subscriptions revenue** (as % of total) grew to **76%**
- The number of **Enterprise License Subscriptions** grew to **285 accounts**, contributing **26% of revenue**
- **Subscription revenue retention** exceeded **97%**
- **Operating cash flow** continues to exceed **\$100 million** annually
- Since 2008, **over \$1 billion** invested in **R&D and acquisitions**



MARKET RESEARCH



Information Modeling

Bentley's *MicroStation* applications subscribers among *ENR* Top Design Firms

*Combined 2014 *ENR* Top 500 Design Firms and *ENR* Top 150 Global Design Firms, with duplicates removed



Integrated Projects

Bentley's *ProjectWise* subscribers among *ENR* Top Design Firms



Bentley Infrastructure 500

A ranking of the *world's top owners of infrastructure* published annually

www.bentley.com/500



Intelligent Infrastructure

Bentley's *AssetWise* subscribers among Bentley Infrastructure 500 Top Owners



www.arcweb.com

ARC Advisory Group Market Research Study* as reported September 2014
"Engineering Design Tools for Plants and Infrastructure"

- 1 For EPC (Engineering, Procurement, and Construction) and AEC (Architecture, Engineering, and Construction)

- 1 Software on Demand
- 1 Software as a Service


- 1 Electric Power Generation
- 1 Electric Power Transmission, Distribution, and Communication

- 1 Mining and Metals
- 1 Water Distribution and Wastewater Collection

ARC Research Study as reported October 12, 2014
"Geographic Information Systems"

- 1 Software as a Service

*Market



Beyond BIM





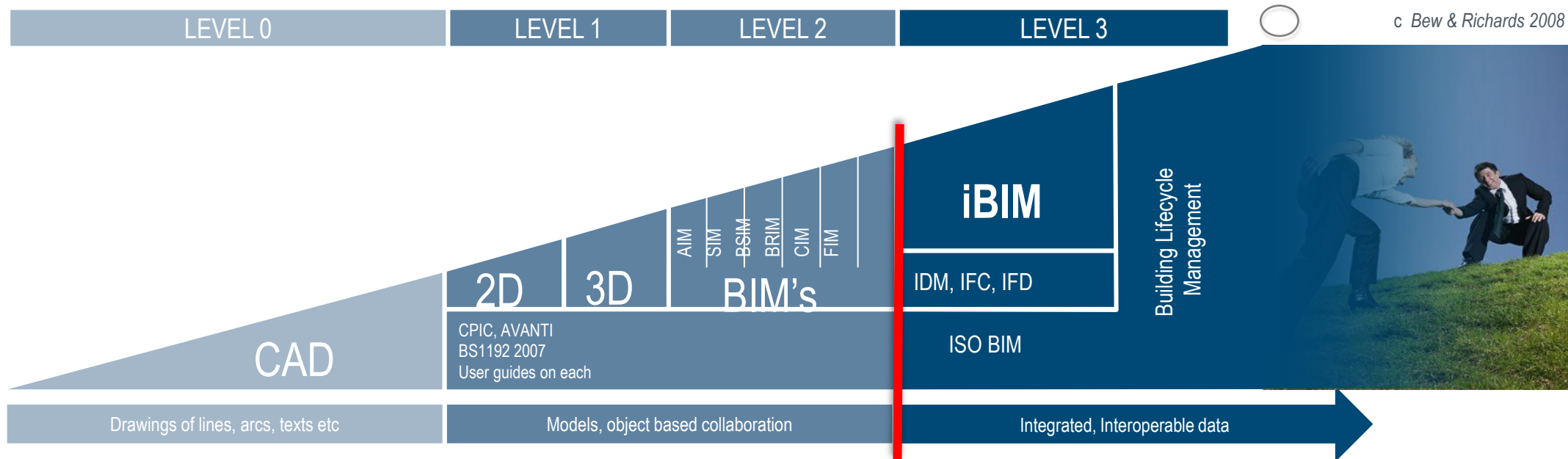
Building information modeling

From Wikipedia, the free encyclopedia

This article is about Building information modeling. For other uses, see [Bim \(disambiguation\)](#).

Building information modeling (BIM) is a process involving the generation and management of digital

BIM software is used by individuals, businesses and government agencies who plan, design, construct, operate and maintain diverse physical infrastructures, such as water, refuse, electricity, gas, communication utilities, roads, bridges, ports, tunnels, etc.



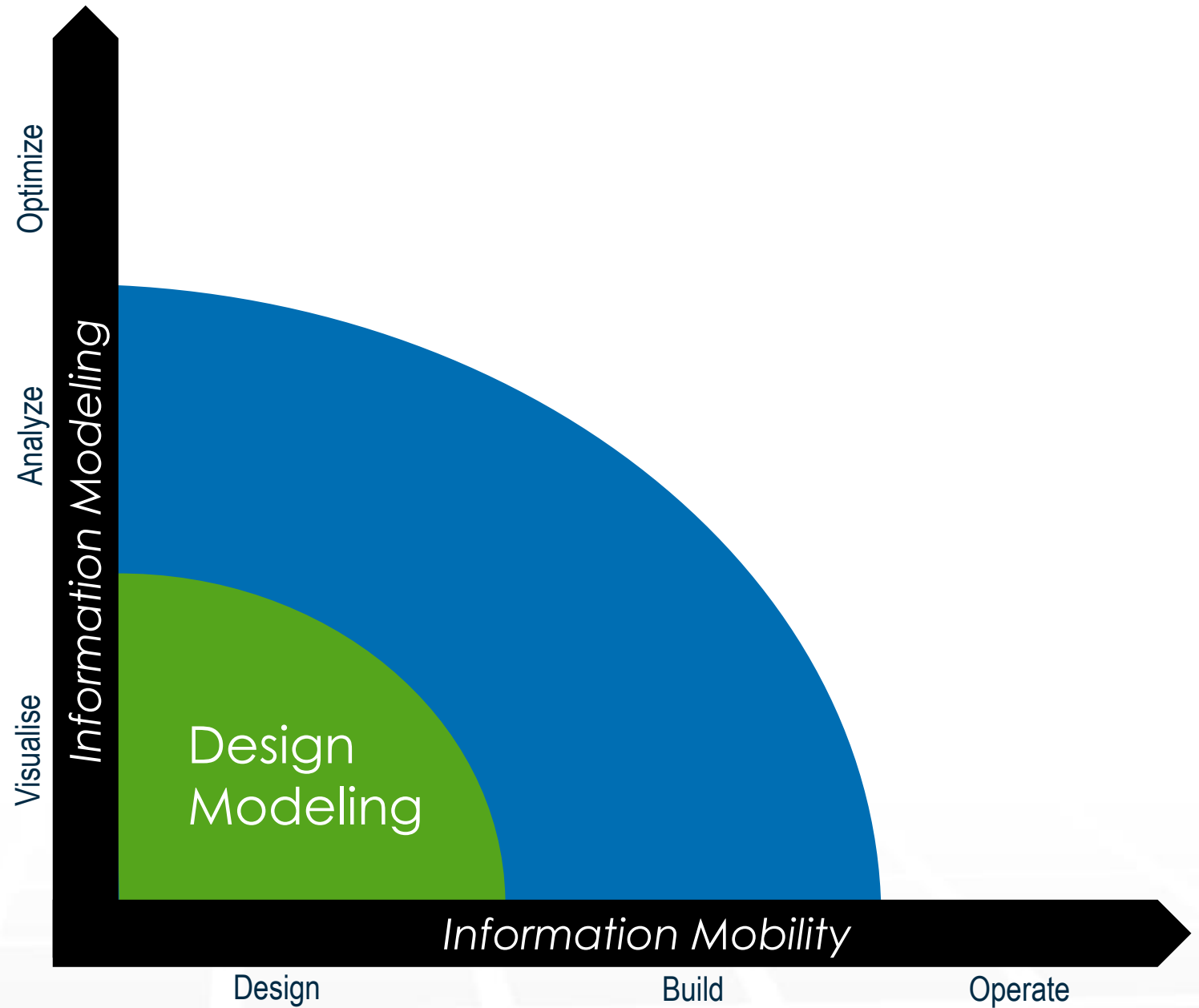
Since 1984



ProjectWise

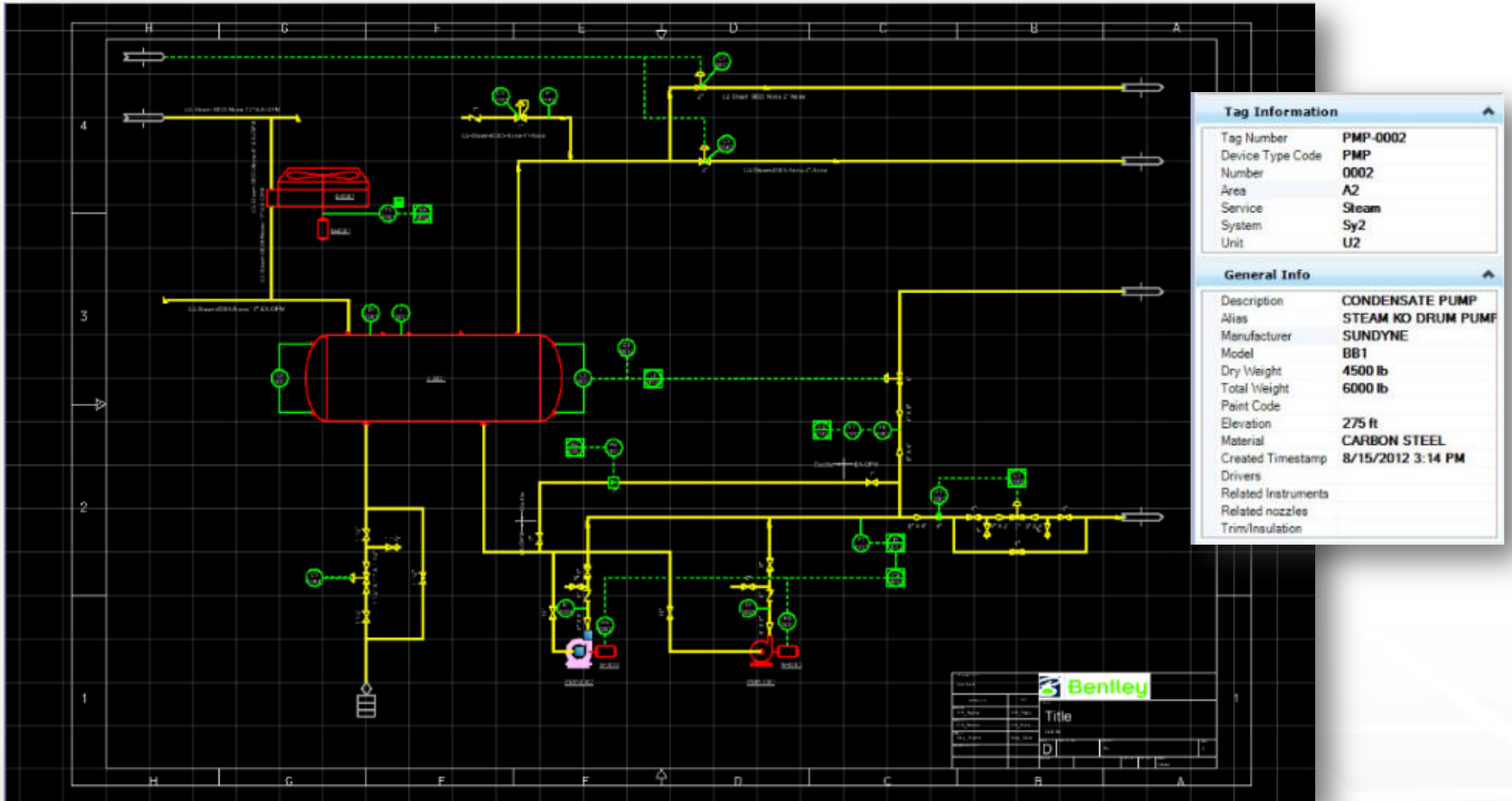


MicroStation

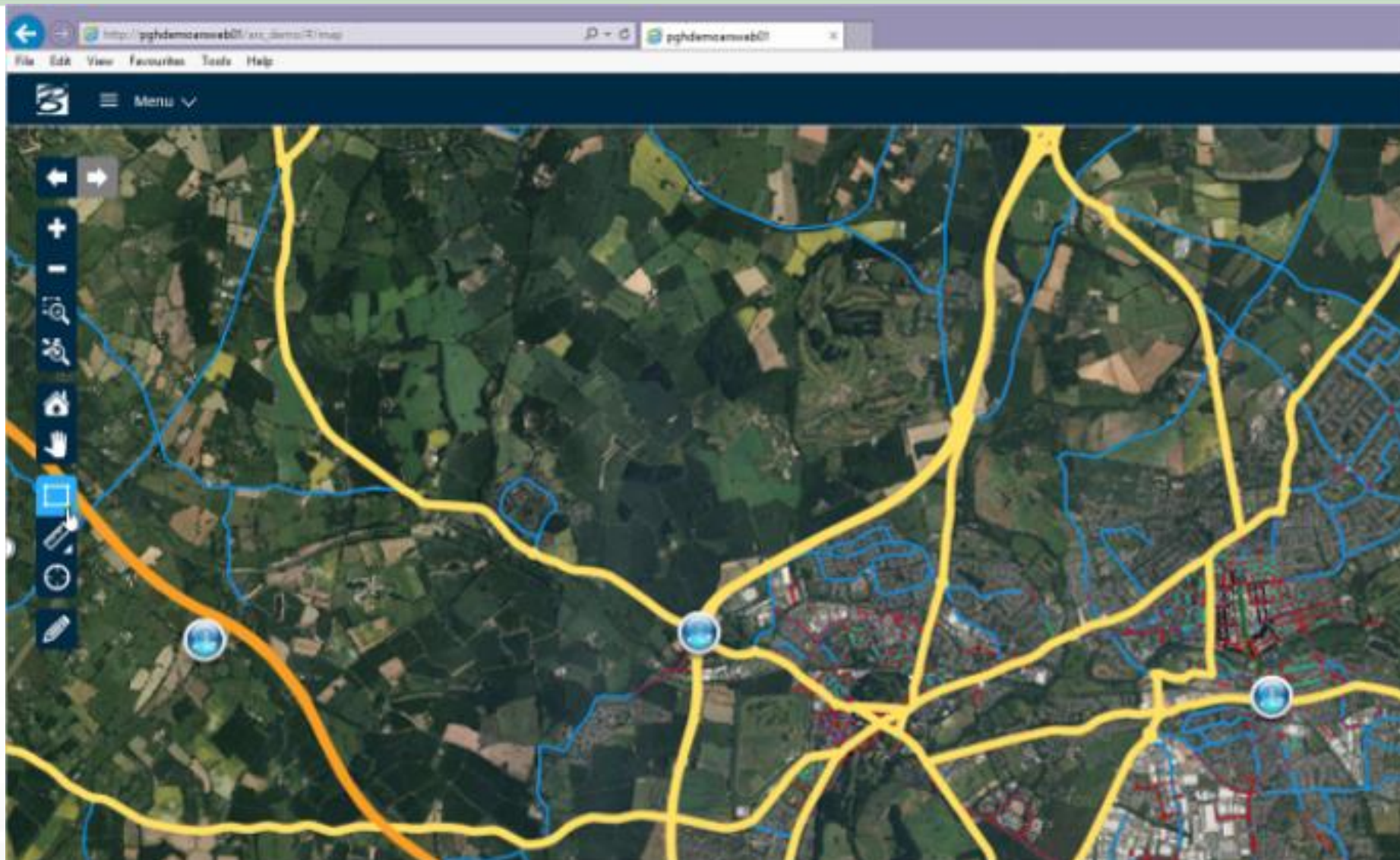


2D: Intelligent P&ID's

Design



Spatial aspects of Assets



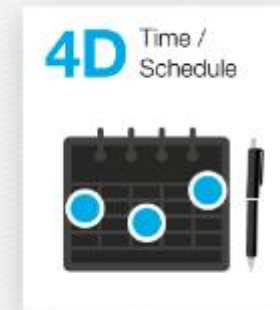
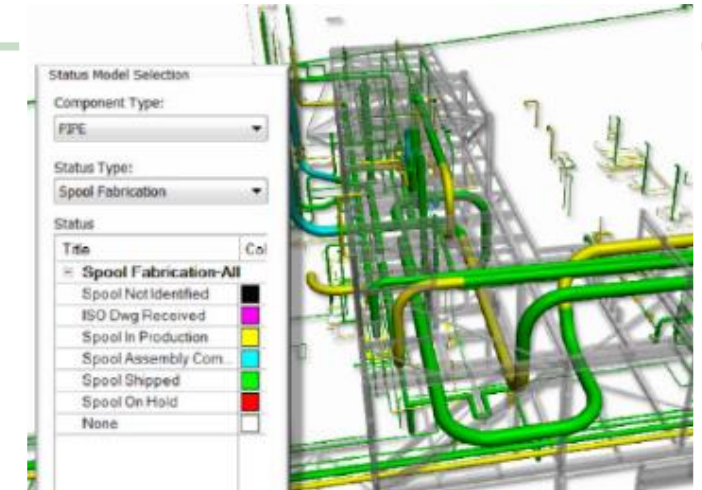
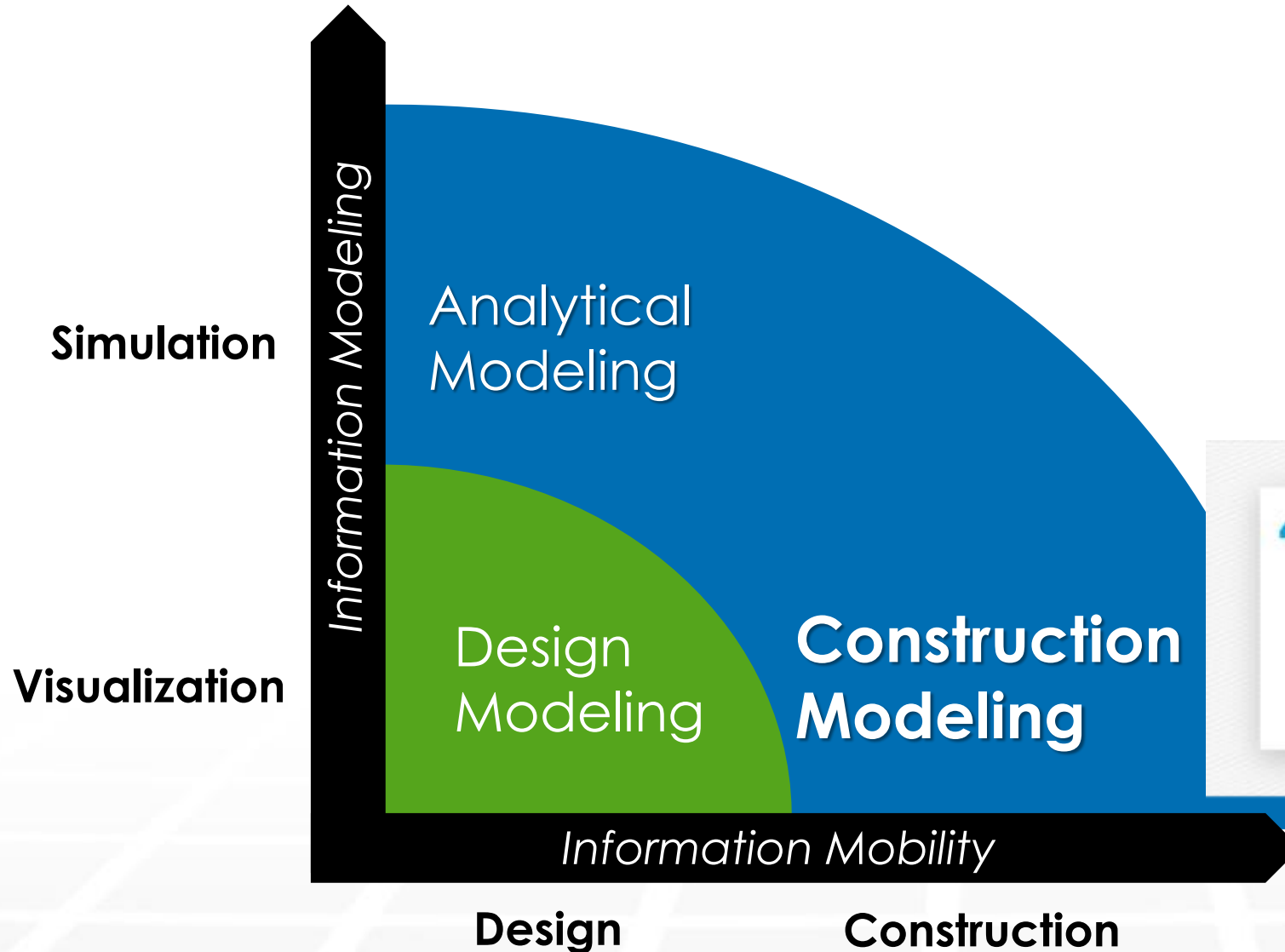
3D: Intelligent Models

Design



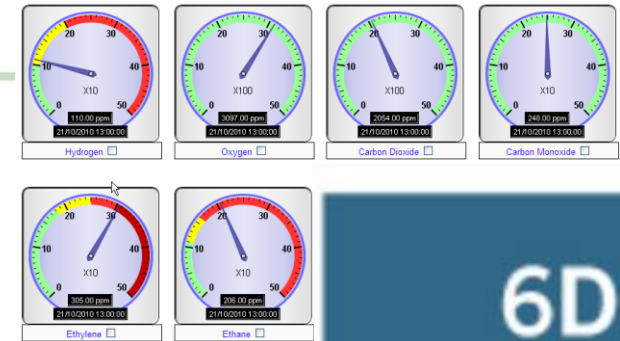
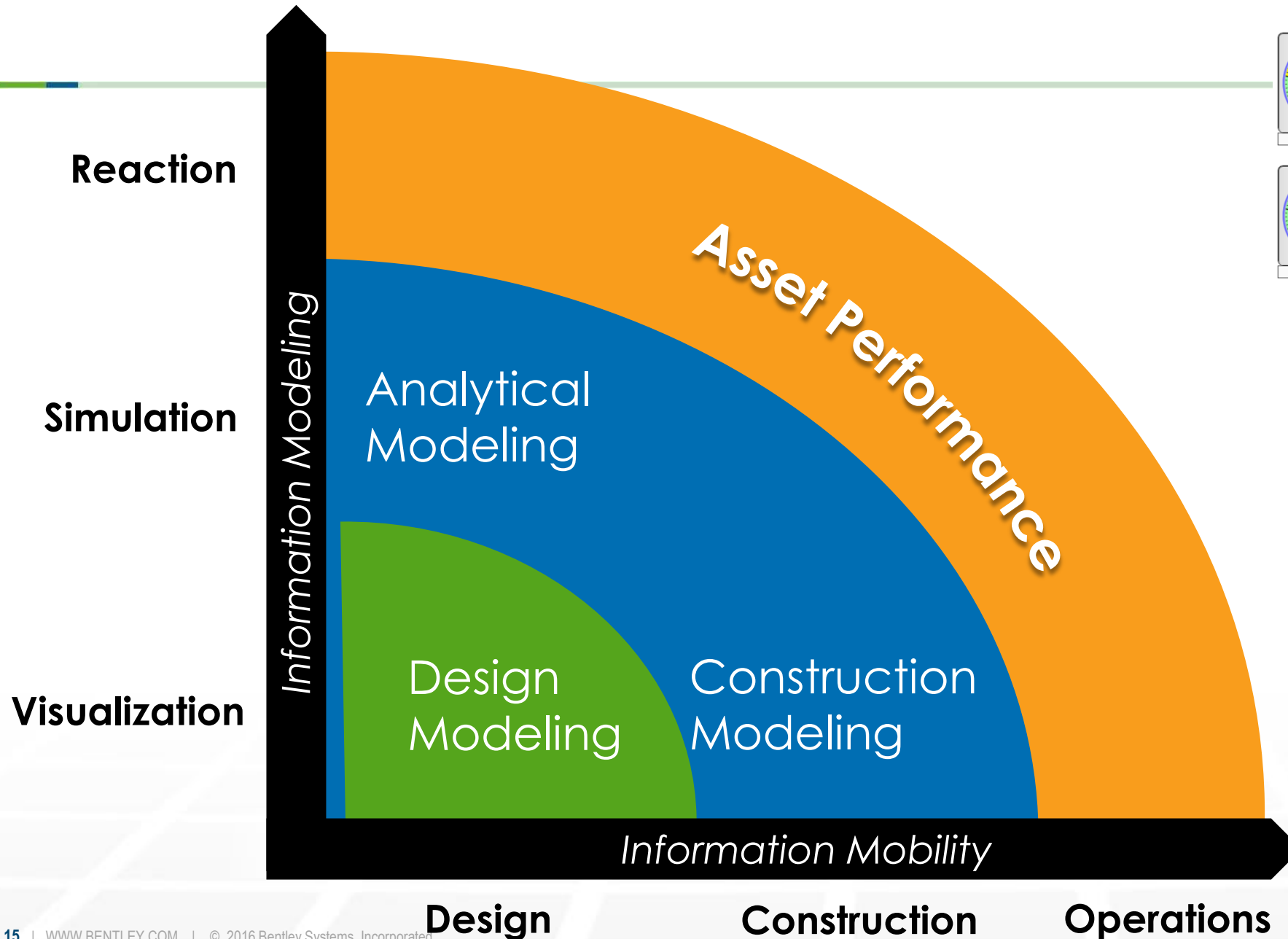
BIM Level 2

Construction



BIM Level 3

Operations

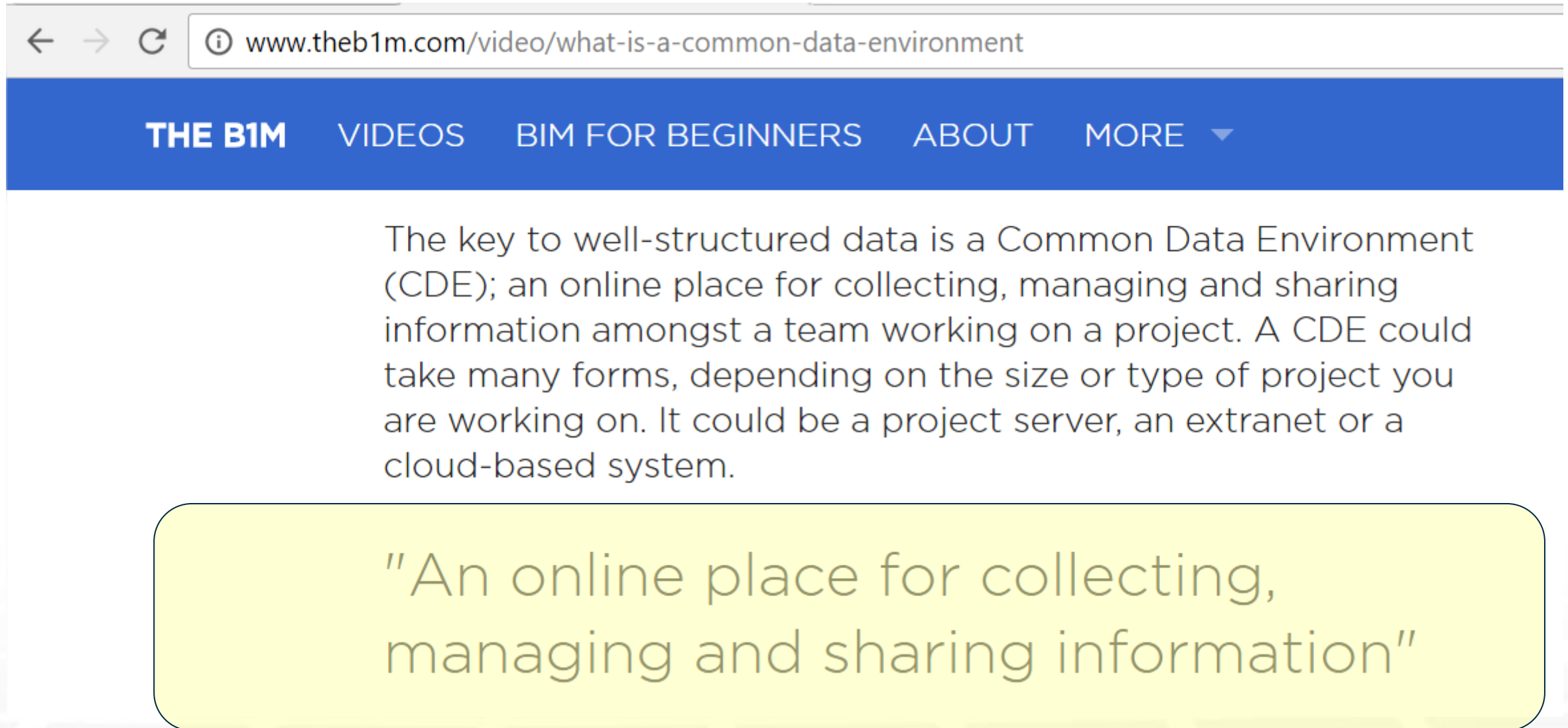


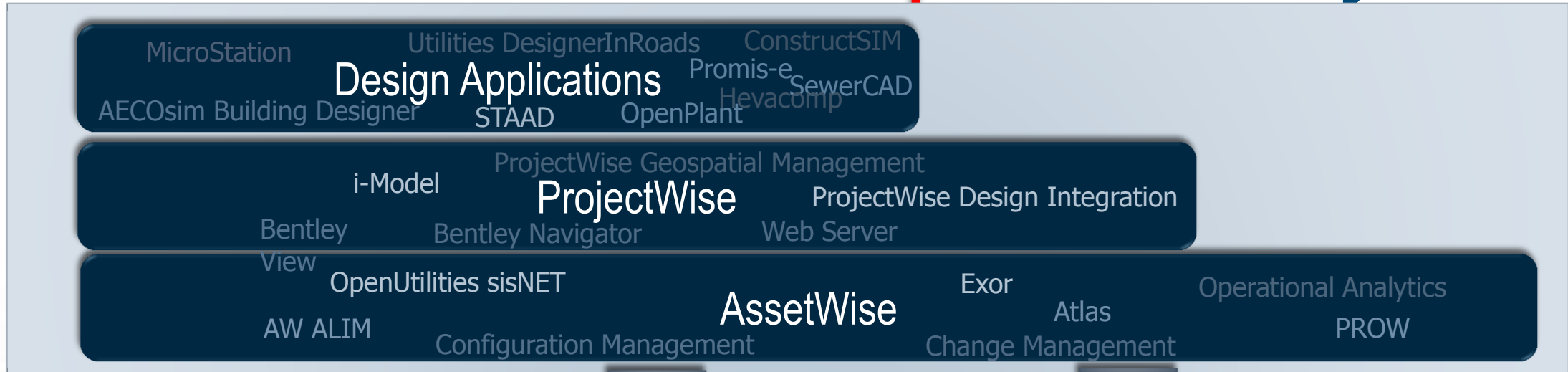
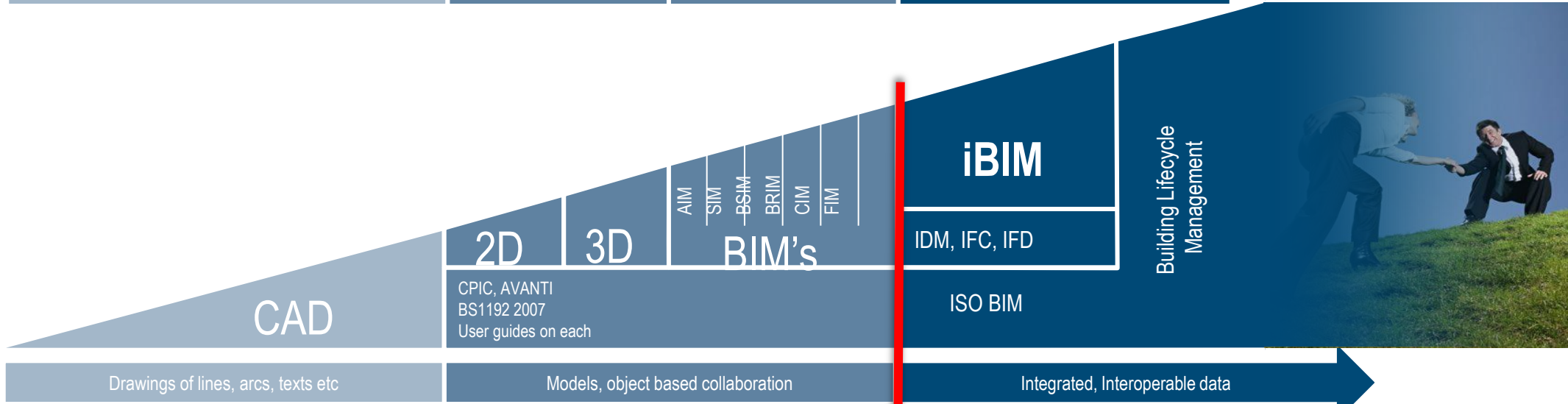
6D
(Building Lifecycle Information)

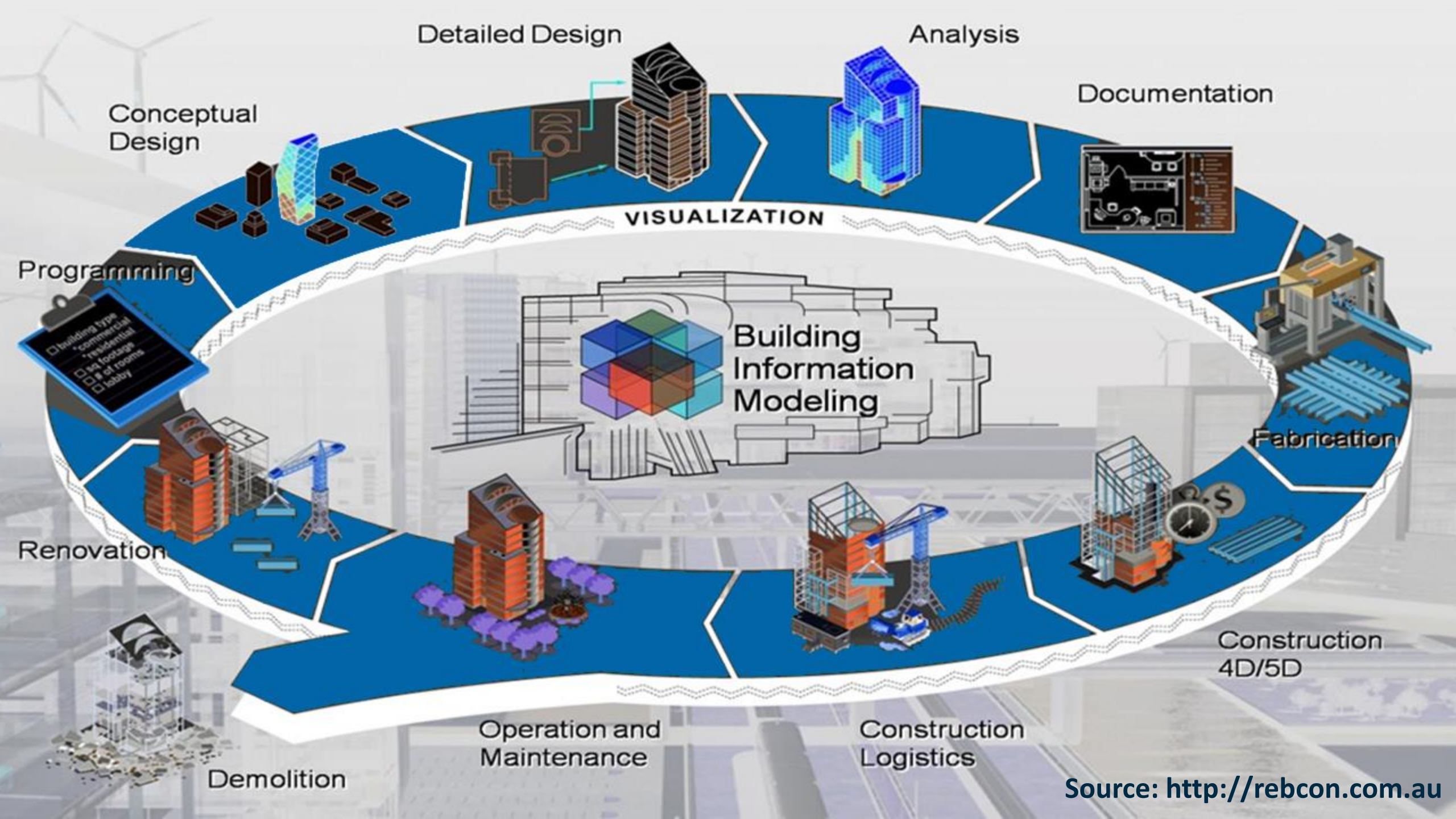
eLibrary:

- » Who?
- » When?
- » Where?
- » How much?

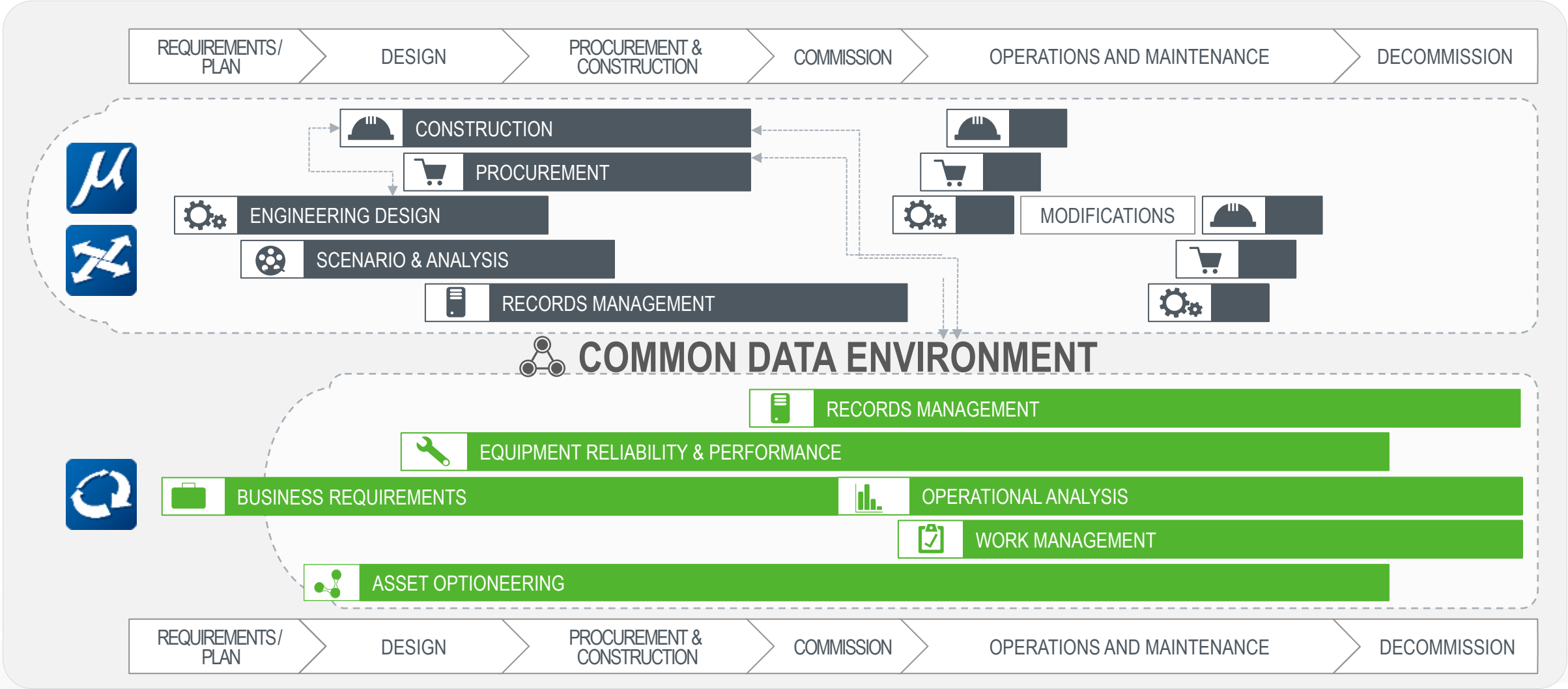
Common Data Environment







ProjectWise and AssetWise spanning Lifecycle

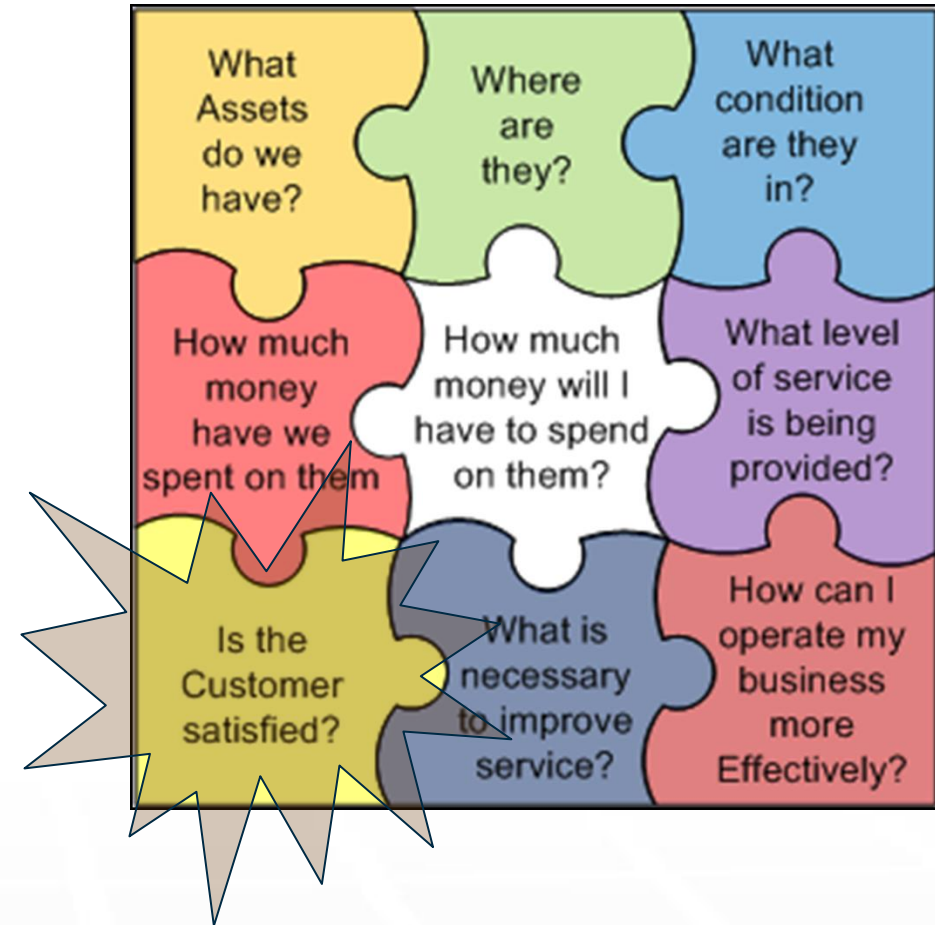




Tools for improving Asset's Lifecycle – costs and quality

Five core questions of Asset Management

1. **What is the current state of my assets?**
 - What do I own?
 - Where is it?
 - What condition is it in? What is its performance?
 - What is its remaining useful life?
 - What is its remaining economic value?
2. **What is my required level of service?**
 - What is the demand for my services by my stakeholders?
 - What do regulators require?
 - What is my actual performance?
3. **Which assets are critical to sustained performance?**
 - How does it fail? How can it fail?
 - What is the likelihood of failure?
 - What does it cost to repair?
 - What are the consequences of failure?
4. **What are my best O&M and CIP investment strategies?**
 - What alternative management options exist?
 - Which are the most feasible for my organization?
5. **What is my best long-term funding strategy?**



Source: USEPA

Asset Centric Information Management - Biography

Infrastructure – “Know what you own and where it is located”

Asset register, class libraries, data standards, documents

Inspections - “Know what condition and remaining life”

Condition Assessment - includes CCTV inspections, manhole inspections

Mapping/Asset Capture/Locating Surveys - manhole surveys, GPS, CCTV, visual, surveys

Inflow/Infiltration Tests - dye tests, smoke tests, flow monitoring/isolation, I/I property tests

Incident Failures – “Know how it is performing and how it fails”

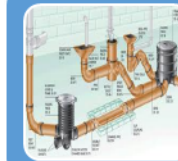
Pollution (CSO, SSO), flooding, blockages, collapses, odor, customer complaints

Interventions – “Know what you are going to do to improve performance”

General maintenance, pipe cleaning (e.g. jetting), pipe repairs (e.g. cure-in-place liners), manhole repairs

Inhabitants – “Know what service you deliver to your customers”

How has investment/activities helped improve service (e.g. reduction in basement flooding etc.)



Inventory

- Asset infrastructure
- Know what you own and where it is



Inspection

- Condition
- Performance
- Location



Incident

- Performance
- Serviceability



Intervention

- Repair, Rehabilitation, Renewal, Replace
- Clean



Inhabitants

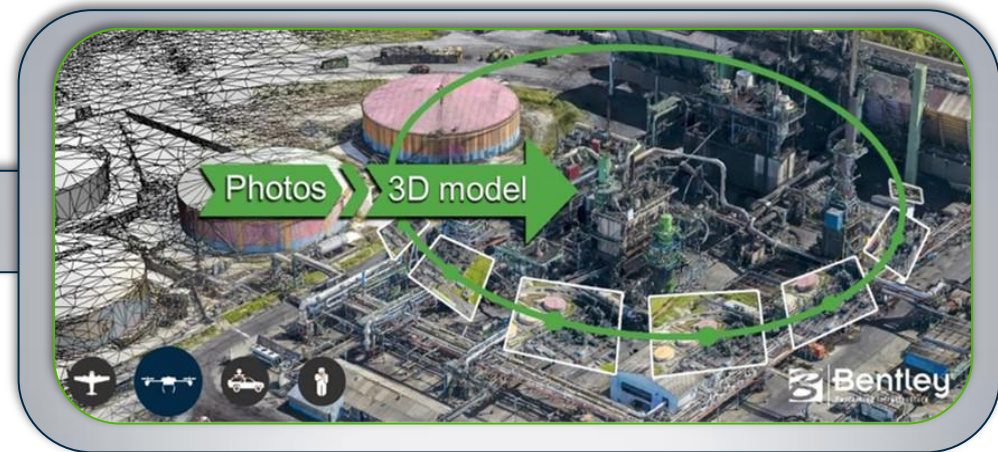
- Customers
- Stakeholder

Innovation Themes

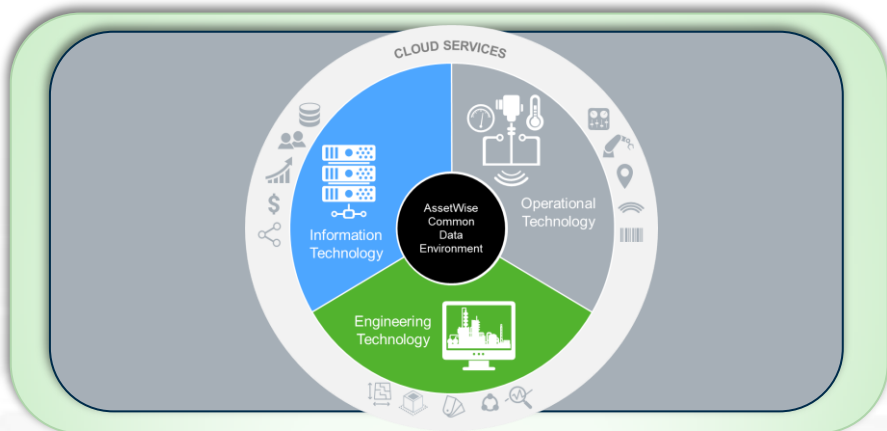


Demonstrate new values of BIM

Continuous Drone Capture

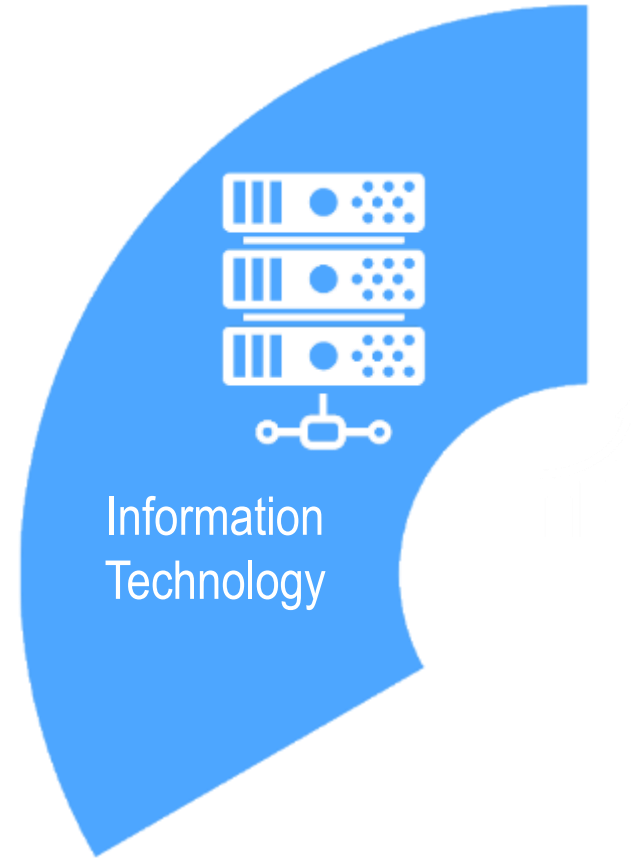


Convergence of IT – OT – ET



Asset Information and Data Management for Smart Infrastructure

IT



Asset Information and Data Management for Smart Infrastructure

IT



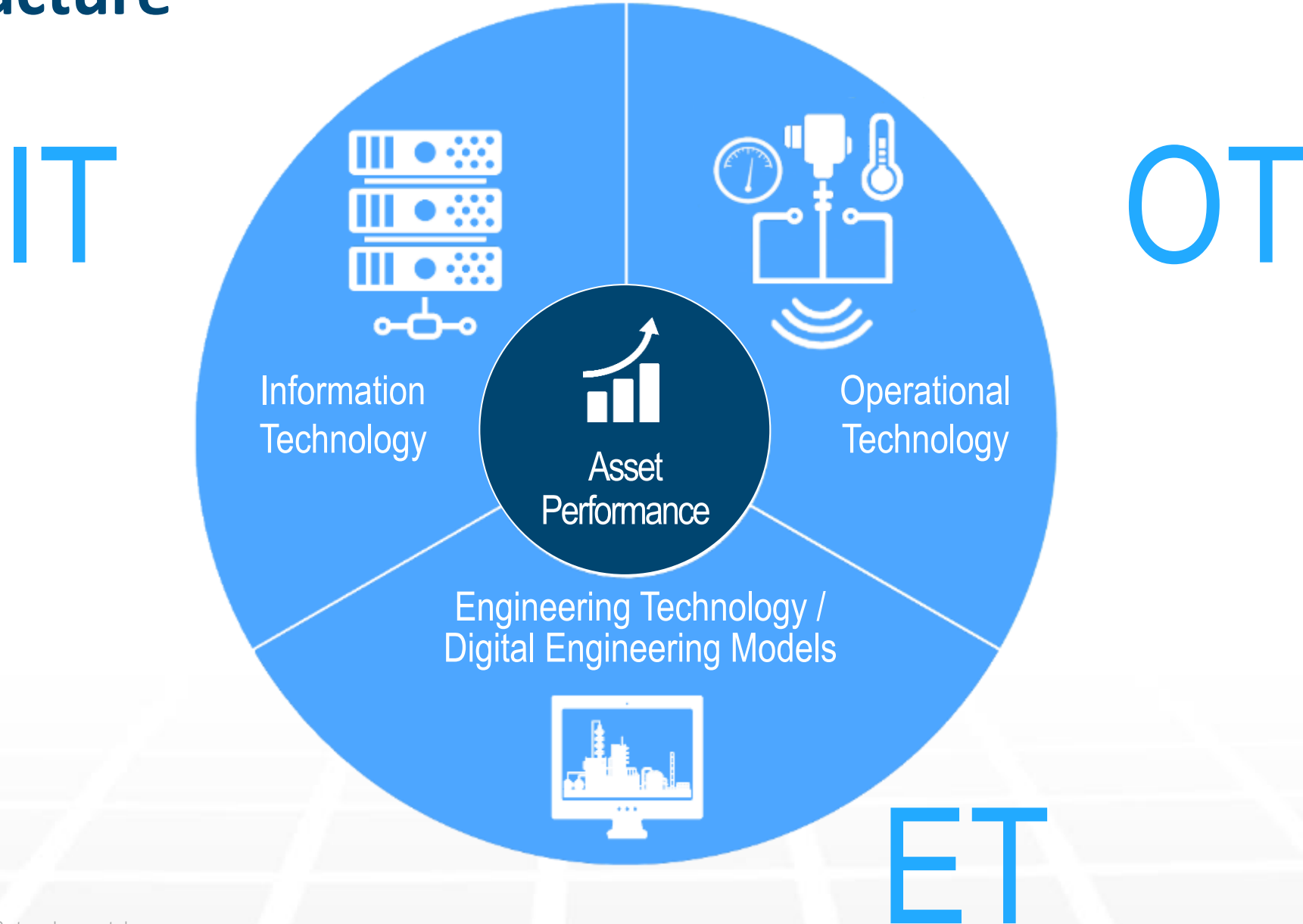
Information
Technology



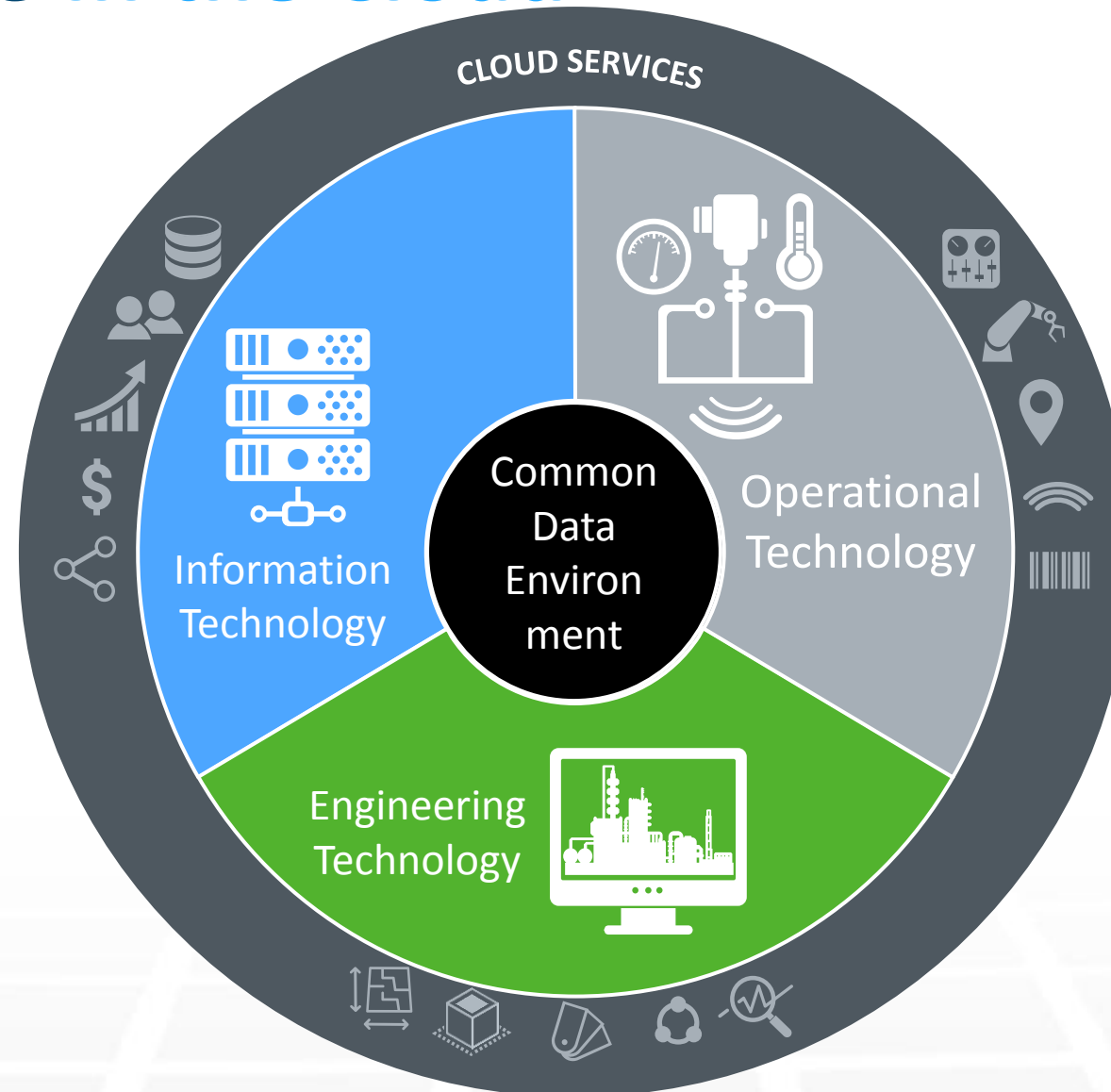
Operational
Technology

OT

Asset Information and Data Management for Smart Infrastructure



Asset Information and Data Management for Smart Infrastructure In the Cloud



AssetWise CONNECT Edition

Converging IT, OT, and ET information for superior asset performance



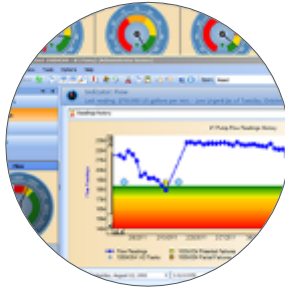
CONNECTED ASSET PERFORMANCE



ALIM



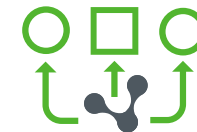
Asset Reliability



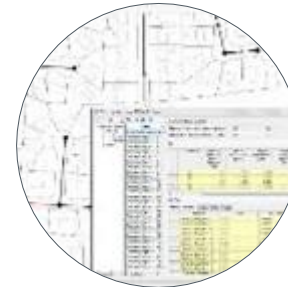
Work Management



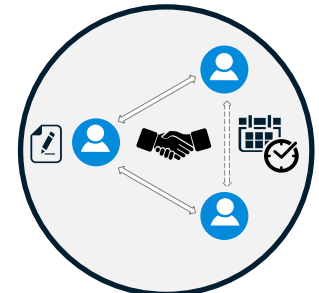
Operational Analytics



Asset Performance Modeling



Enterprise Interoperability



COMMON DATA ENVIRONMENT

AssetWise Asset Lifecycle Information Management

Relevant and trusted information, when and where you need it



CONNECTED ASSET PERFORMANCE



ALIM



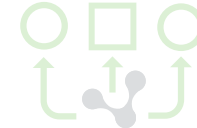
Asset Reliability



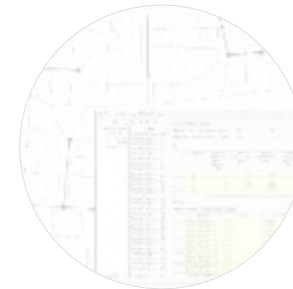
Work Management



Operational Analytics



Asset Performance Modeling



Enterprise Interoperability



COMMON DATA ENVIRONMENT

AssetWise Asset Lifecycle Information Management

Relevant and trusted information, when and where you need it

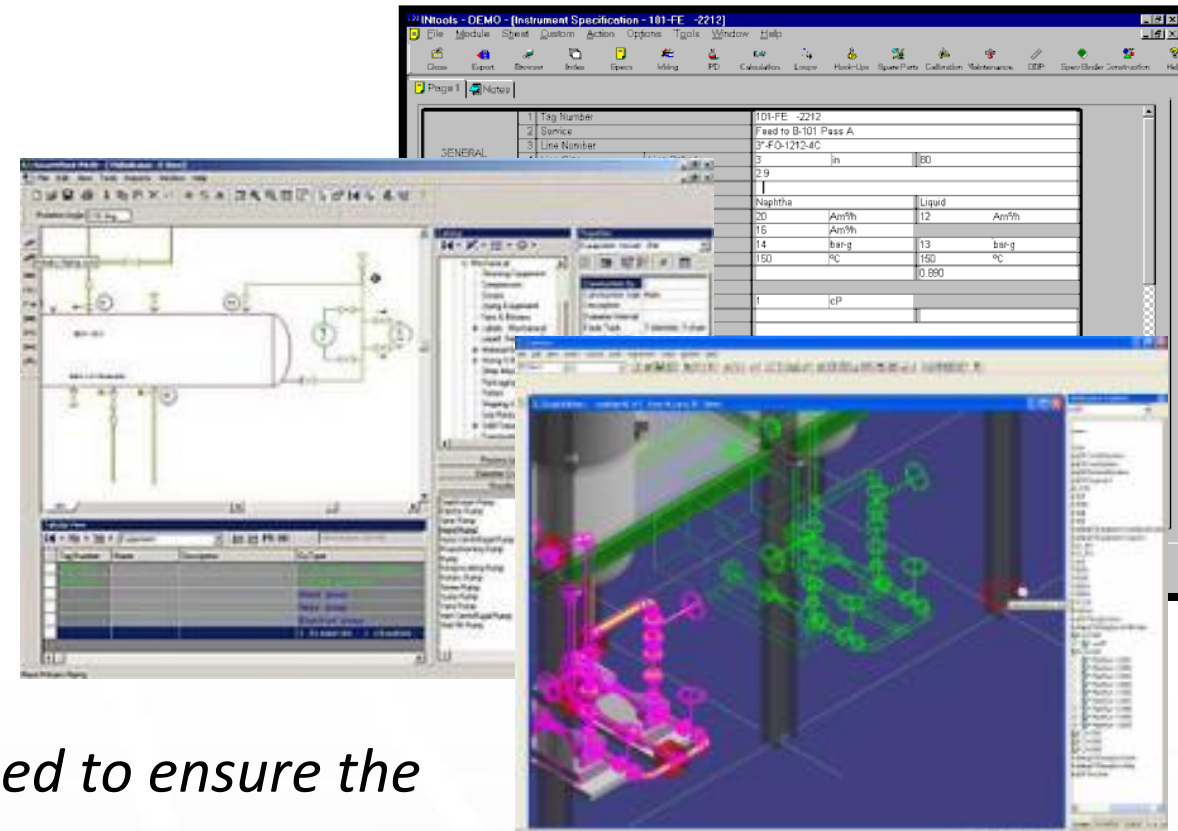


A Tale of two Assets

“Physical Asset”



“Information Asset”



Both “assets” need to be managed and sustained to ensure the integrity and safe operations.

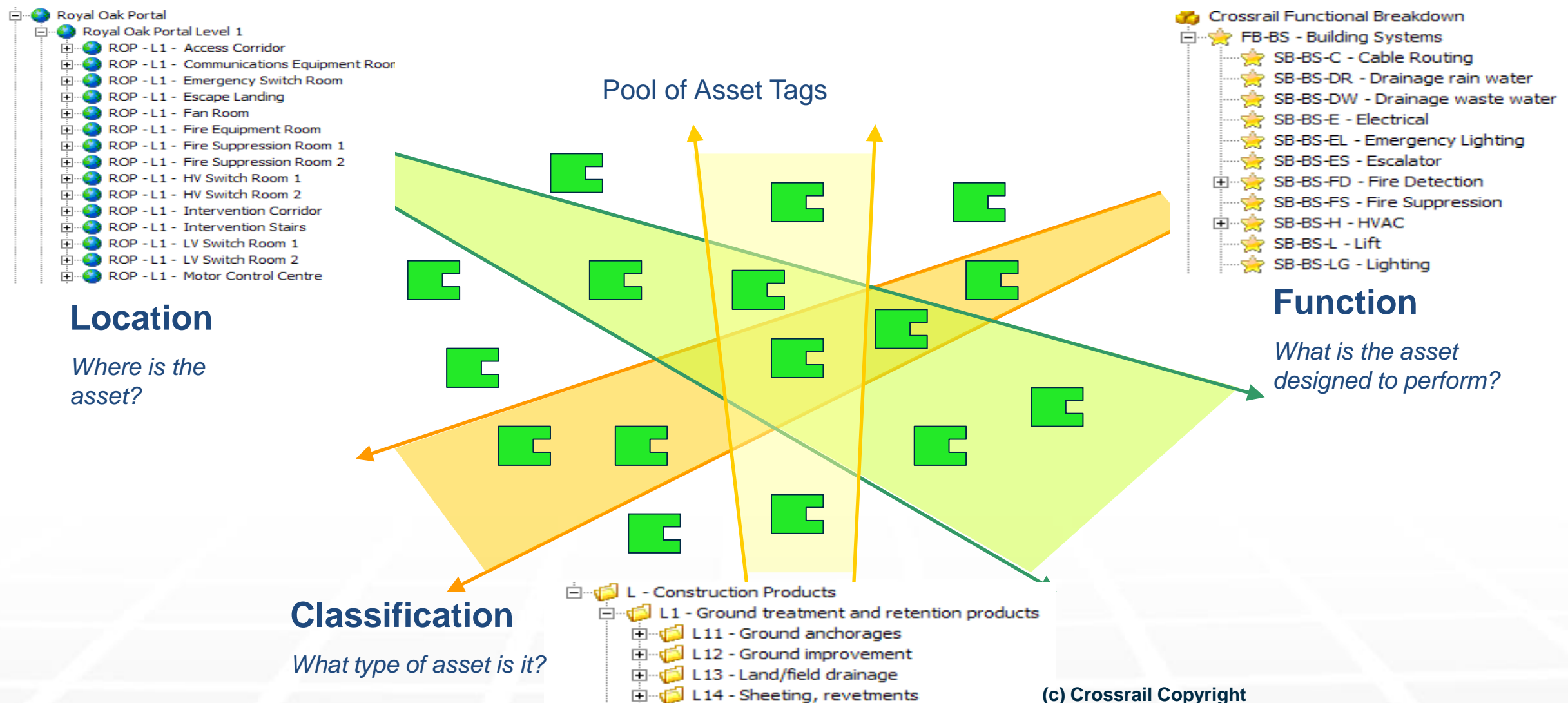
Each needs to be an exact replica of the other!

Contextual Awareness

- Classification
- Relationships
- Information Reach
- Templates
- Behavioral Control
- Presentation

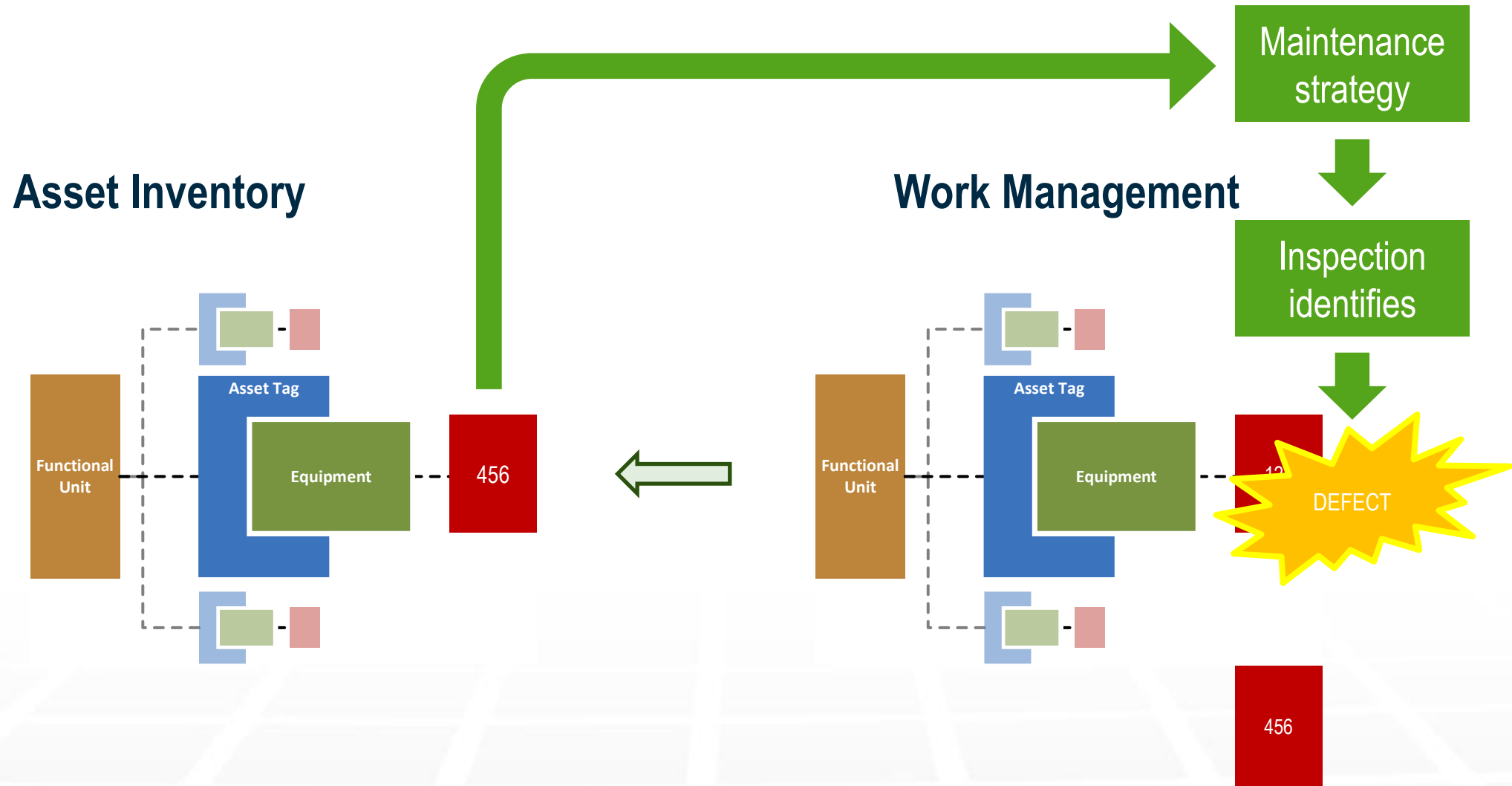


Understanding Asset Information Management



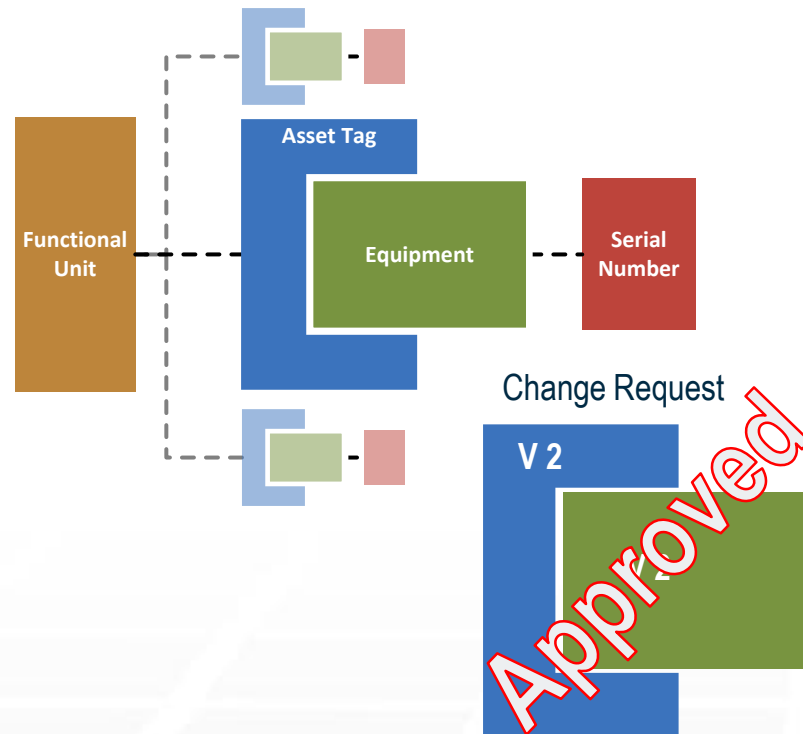
(c) Crossrail Copyright

Like for Like Change (Maintenance)

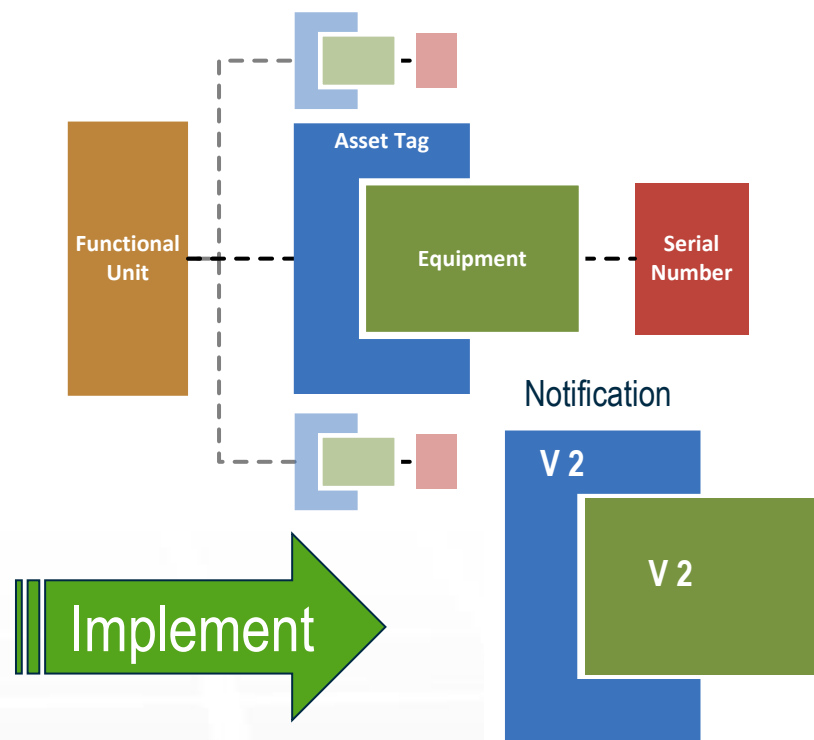


Design Configuration Change

Asset Inventory

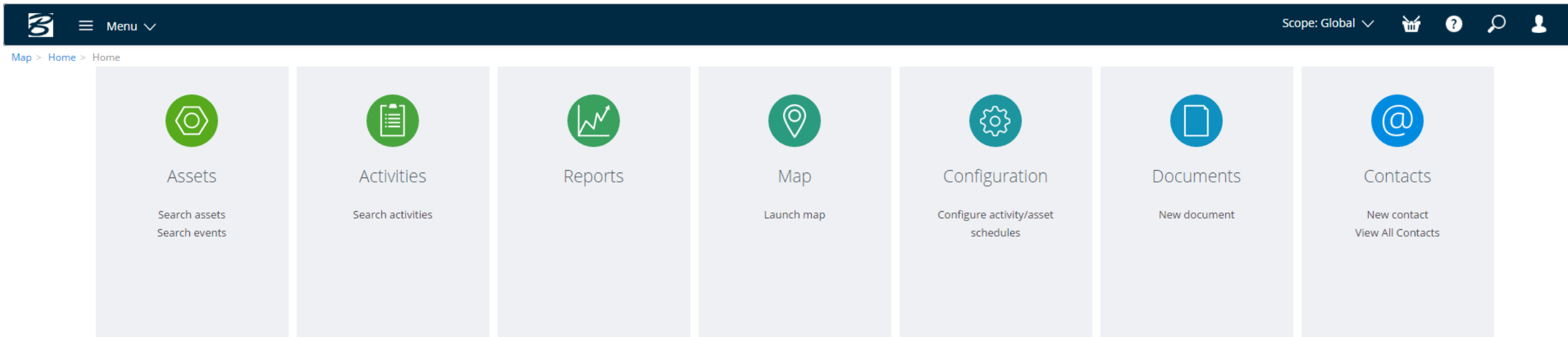


Work Management



AssetWise CONNECT Edition

Role-based UI and work processes



Each user profile sees the tiles relevant for their role, configurable as desired

Example: Wastewater Condition Monitoring and Assessment





Assets

New asset
Search assets
Search conditions

[View all...](#)



Activities

Search activities
Schedule activities



Tasks

New organization
Search organizations
New contract
Search contracts

[View all...](#)



Items

New item
Search items
New price list
Search price lists



Reports

Launch Dashboards



Map

Launch map



Documents

New document
Search documents



Contacts

New contact
View all contacts



Records

View Records



Configuration

Configure activity/asset
schedules
Configure financial years



Applications

EXOR
Network Occupancy
Management

AssetWise Asset Reliability

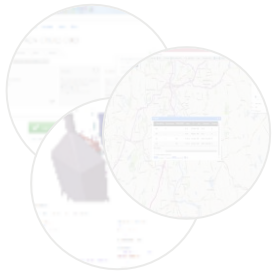
Drive operational performance based on condition based maintenance



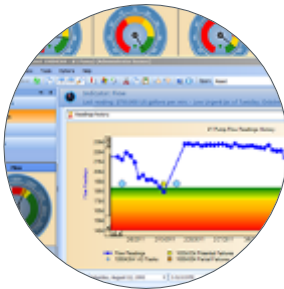
CONNECTED ASSET PERFORMANCE



ALIM



Asset Reliability



Work Management



Operational Analytics



Asset Performance Modeling

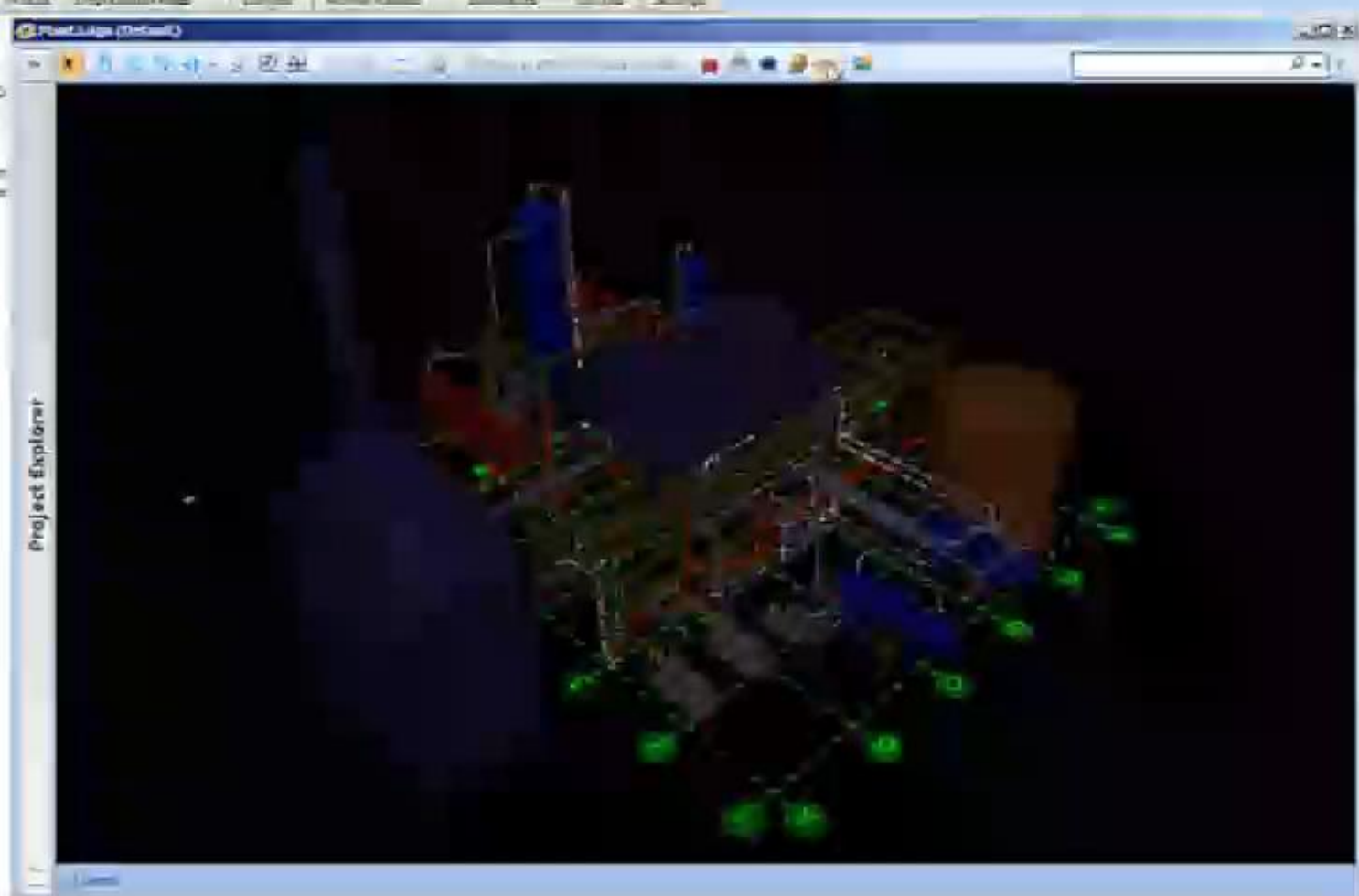


Enterprise Interoperability



COMMON DATA ENVIRONMENT

Physical Hierarchy
in SAP and APM



AssetWise Operational Analytics

Drive operational performance with context, clarity, and confidence



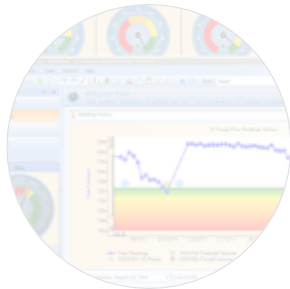
CONNECTED ASSET PERFORMANCE



ALIM



Asset Reliability



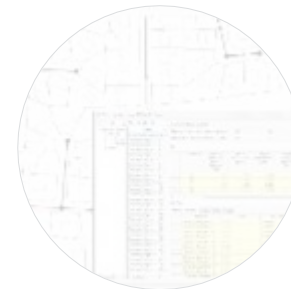
Work Management



Operational Analytics



Asset Performance Modeling



Enterprise Interoperability



COMMON DATA ENVIRONMENT

AssetWise Operational Analytics

Drive operational performance with context, clarity, and confidence



CONNECTED PERFORMANCE ENVIRONMENT



Operational Analytics



Dashboard Visualization, KPIs and Reporting



Operational Monitoring and Control



Real-time Condition Assessment



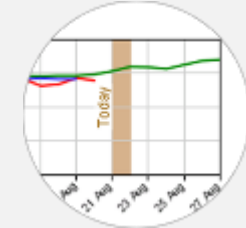
Algorithms and Calculations



Connected Decision Support

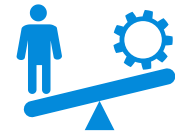


Predictive Analysis & Forecasting



COMMON DATA ENVIRONMENT

User Success Story – SA Water



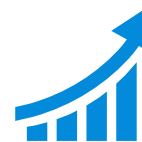
CHALLENGE

- ✓ Make most use of new high capacity desalination plant and north-south interconnecting pipeline in terms of water demand and usage
- ✓ Predict demand and optimize water movement



SOLUTION

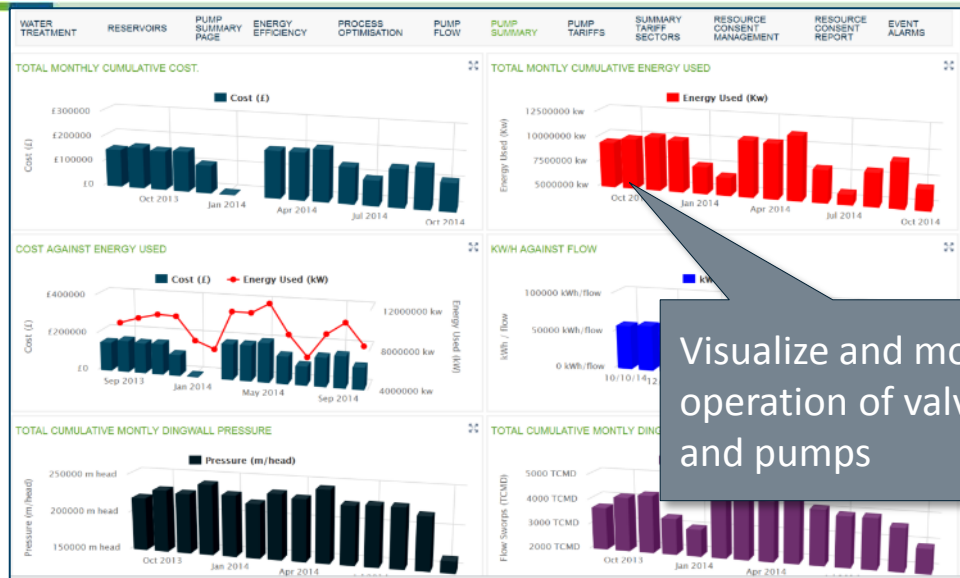
- AssetWise comprehensive solution including:
- ✓ Forecast demand of water usage
 - ✓ Optimization of water supply and transportation
 - ✓ Prediction of energy tariffs



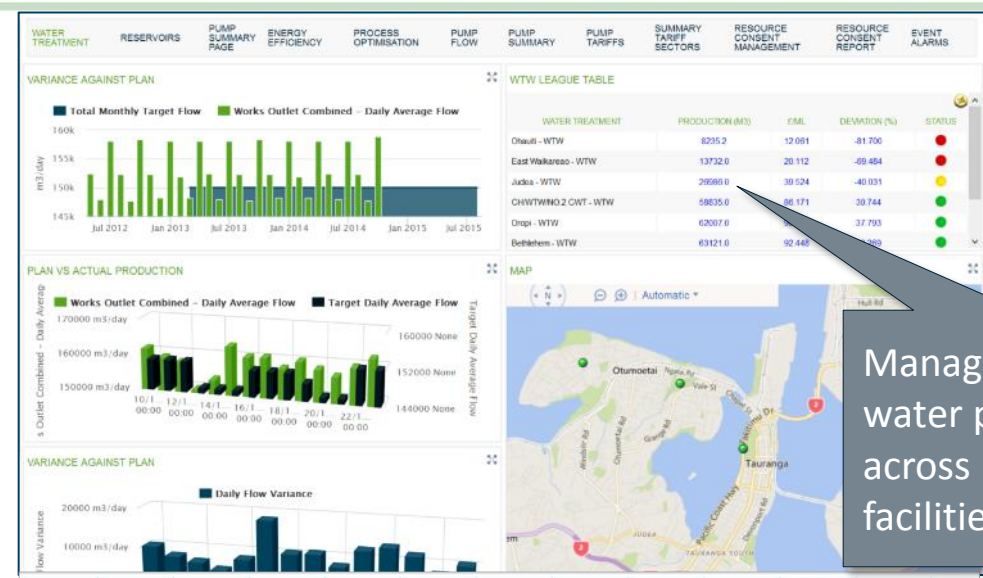
BENEFITS

- ✓ Reduce energy costs
- ✓ Savings in network expenditure
- ✓ Predict short and long term demand levels
- ✓ Reduction in repair/shutdown issues

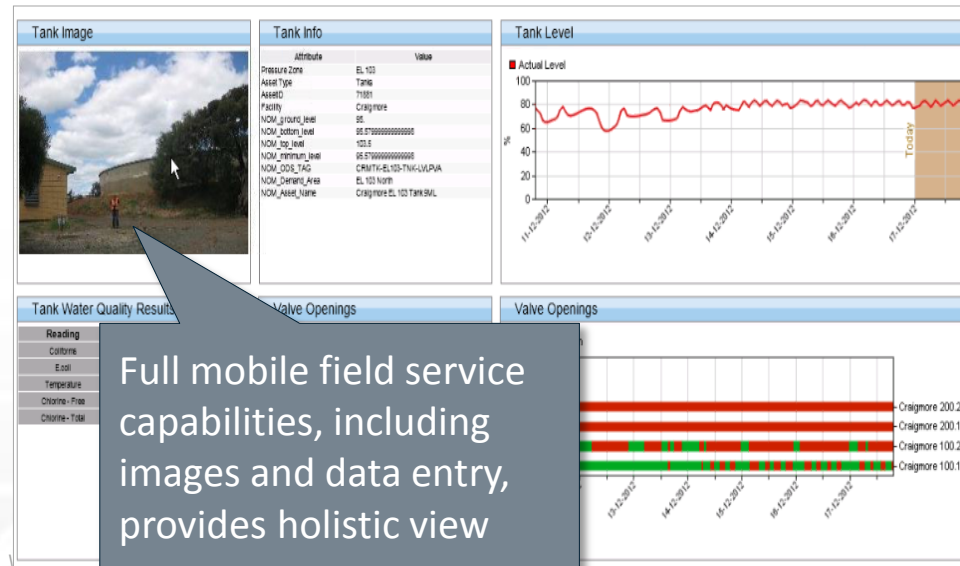
Operational Analytics for Water Operations Support



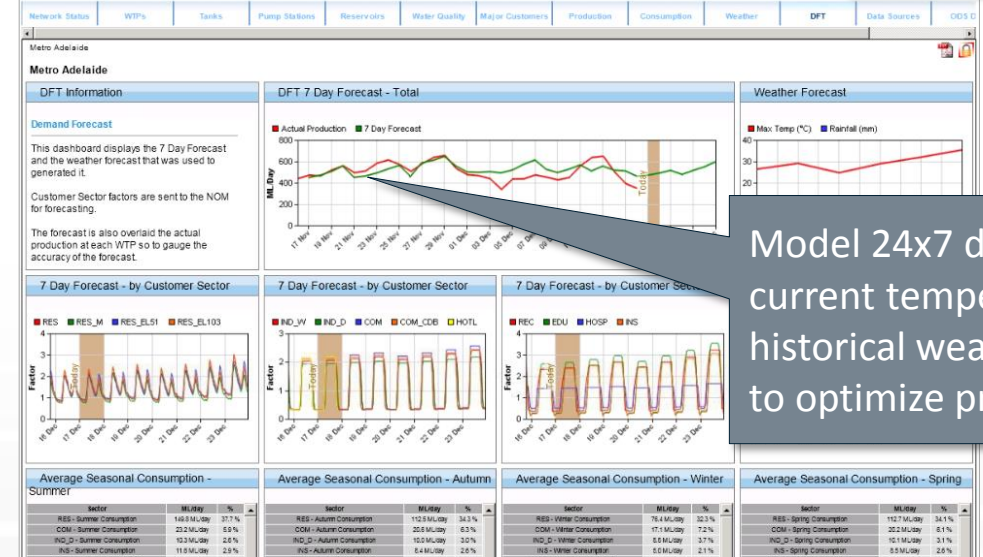
Visualize and monitor operation of valves and pumps



Manage and predict water production across reservoirs and facilities

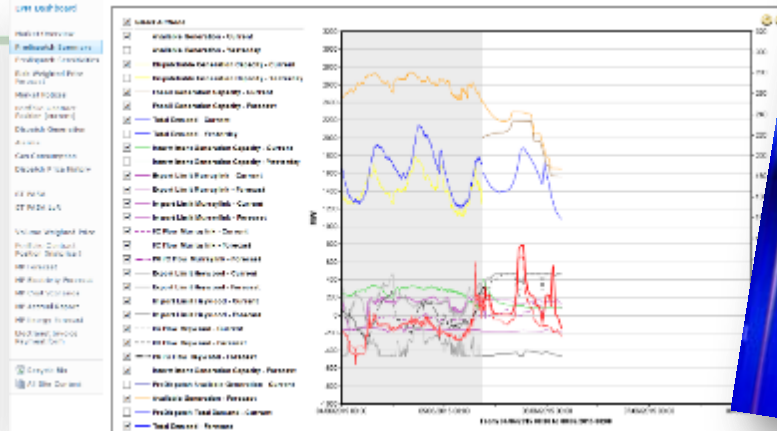


Full mobile field service capabilities, including images and data entry, provides holistic view



Model 24x7 demand using current temperatures and historical weather patterns to optimize production

Case Study: South Australia Water



FY13/14 Savings:

- \$3 million (AUD) in energy
- \$800k (AUD) in network ops

2015 *Be Inspired* **WINNER:**
Innovation in Asset Performance

South Australia Water

Predictive and Operational Analytics Tools for the Adelaide Metropolitan Water Distribution Network Adelaide, Australia

Network Navigation

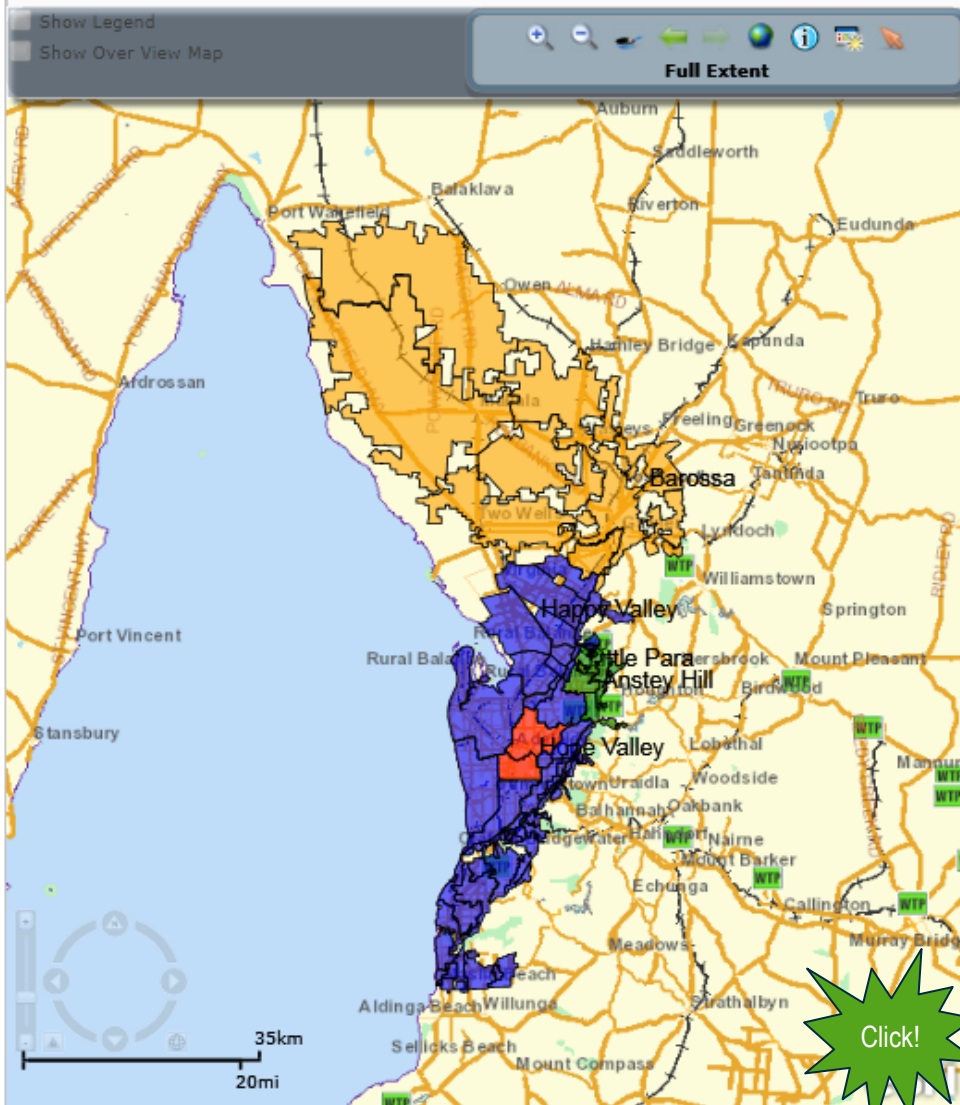
WTP Area

- Metro Adelaide
 - Anstey Hill
 - EL 227 AH North
 - EL 227 Anstey Hill Central
 - EL 278 AH Banksia Park
 - EL 278 AH Central
 - EL 278 AH North
 - EL 278 AH West
 - EL 278 AH Yatala Vale
 - EL 315
 - EL 336
 - EL 350
 - Barossa
 - Happy Valley
 - Hope Valley
 - Little Para

Metro Adelaide

Metro Adelaide

GIS Map



Adelaide Forecast

Monday	Tuesday	Wednesday	Thursday
Possible shower 8°C - 15°C	Mostly sunny 6°C - 15°C	Possible shower 7°C - 17°C	Possible shower 10°C - 19°C

Current Temperature: 11.0°C
 Feels like: 11.0°C
 Relative humidity: 85%
 Wind: CAL at 0 km/h, gusting to 0 km/h
 Rain: 0.0mm since 9am

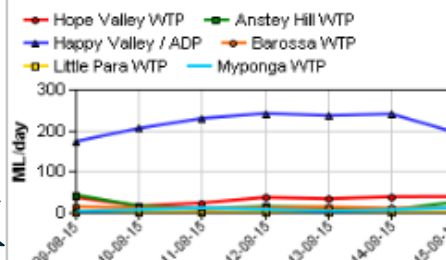
Current Production

WTP	Forecast For Today (ML)	Actual Since Midnight (ML)
Anstey Hill WTP	16.8	49.7
Barossa WTP	12.2	11.1
Happy Valley / ADP	256.5	129.7
Hope Valley WTP	44.9	31.4
Little Para WTP	0.0	0.0
Myponga WTP		3.3

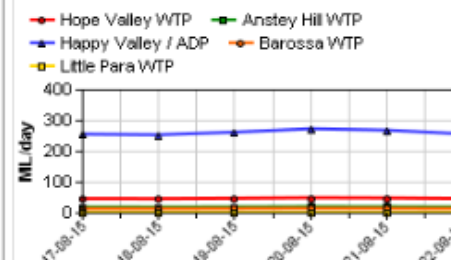
Asset Details - From Hydraulic Model

Please click on an asset in the Map to view its details.

Production Actuals Last 7 Days

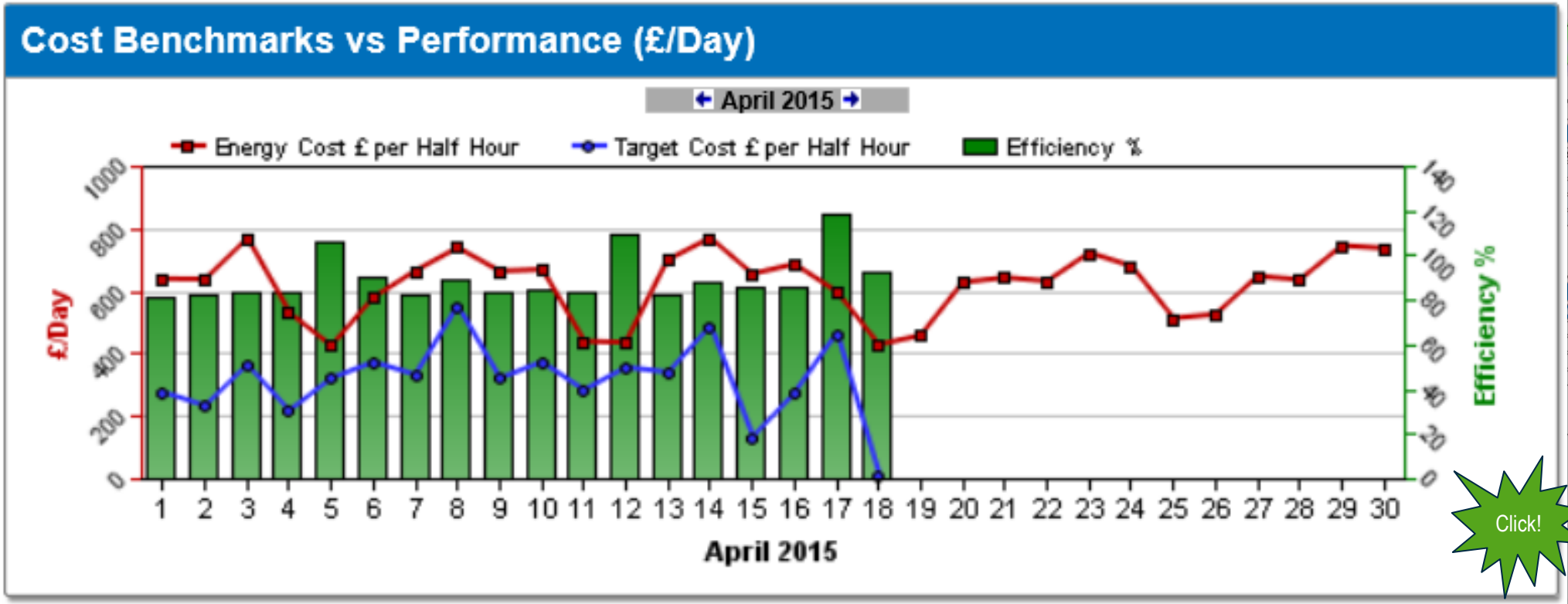
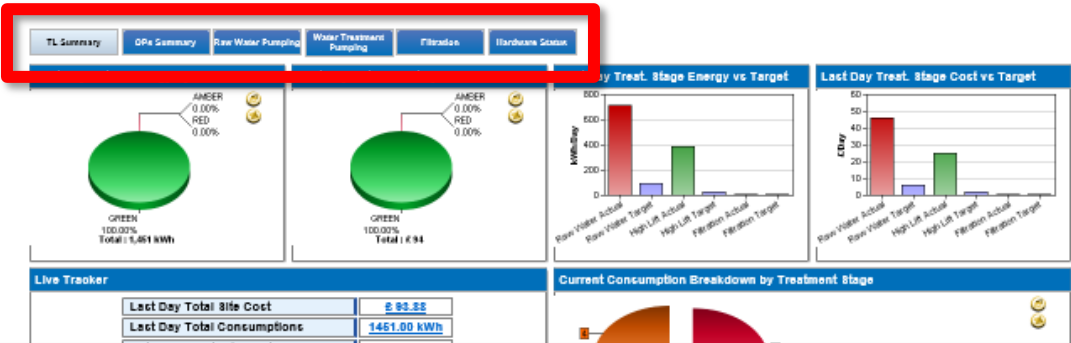


Production Forecast Next 7 Days



Case Study

- Major European Utility





AssetWise Asset Performance Modeling



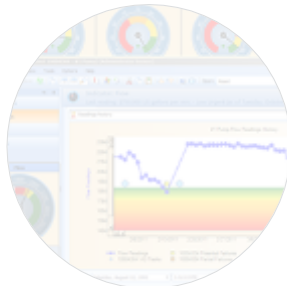
CONNECTED ASSET PERFORMANCE



ALIM



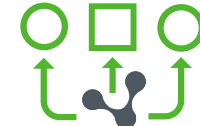
Asset Reliability



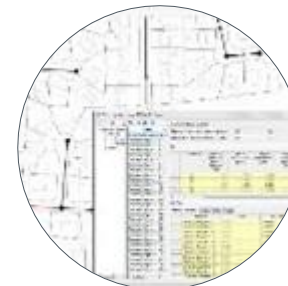
Work Management



Operational Analytics



Asset Performance Modeling



Enterprise Interoperability

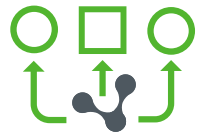


COMMON DATA ENVIRONMENT

AssetWise Asset Performance Modeling



CONNECTED ASSET PERFORMANCE



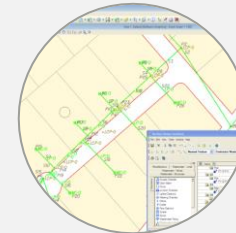
Asset
Performance Modeling



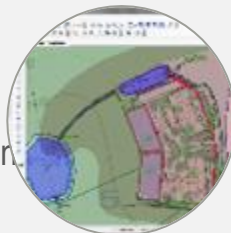
Consider
External Influences



Evaluate
Planning
Scenarios



Evaluate Design
Scenarios



Evaluate Operation
& Maintenance
Scenarios



COMMON DATA ENVIRONMENT

AssetWise Enterprise Interoperability

The federated view of asset information across multiple data sources



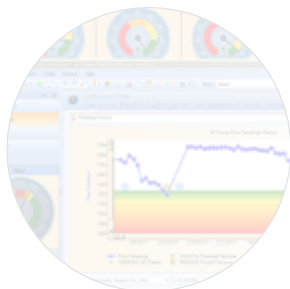
CONNECTED ASSET PERFORMANCE



ALIM



Asset Reliability



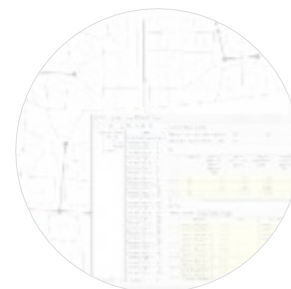
Work
Management



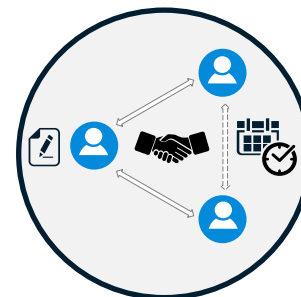
Operational
Analytics



Asset
Performance Modeling



Enterprise
Interoperability



COMMON DATA ENVIRONMENT

AssetWise Enterprise Interoperability

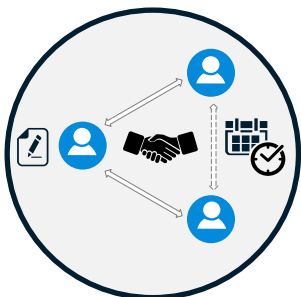
The federated view of asset information across multiple data sources



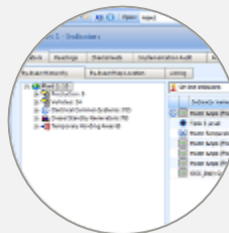
CONNECTED ASSET PERFORMANCE



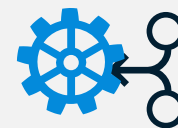
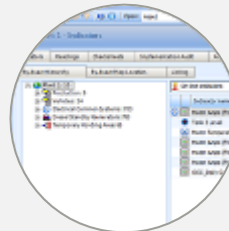
Enterprise
Interoperability



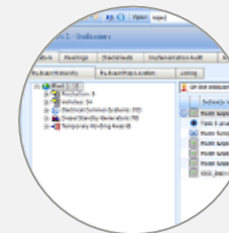
GIS
Connector



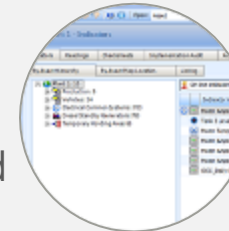
Online Data
Collection
Connectors



ERP/EAM
System
Connectors

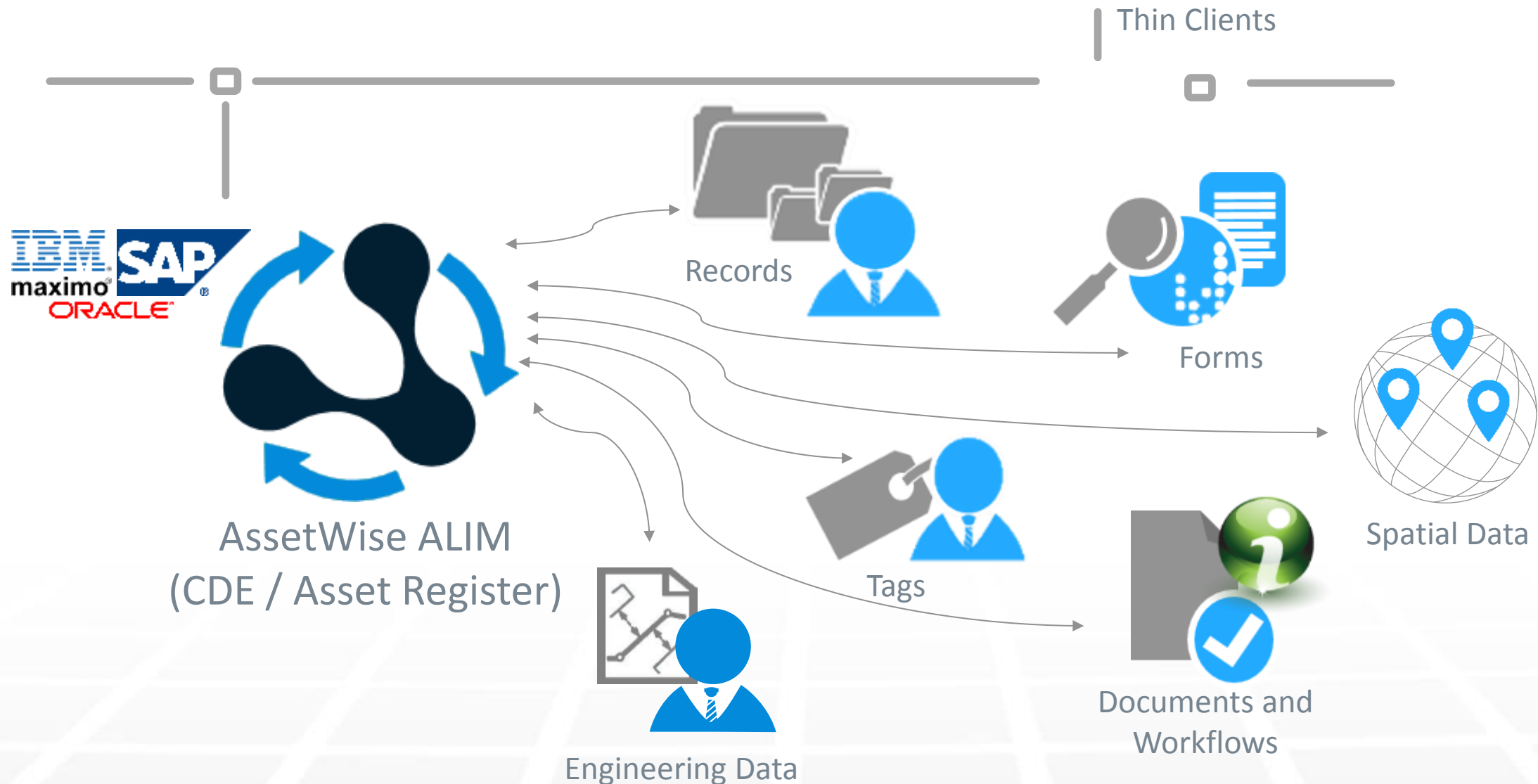


Automation and
Control System
Integration



COMMON DATA ENVIRONMENT

AssetWise ALIM - Common Data Environment





Paldies!